

# **RETAIL MARKET MONITORING**

## **Quarterly Transparency Report**

### **Quarter 1: January to March 2020**

**Published: 28 August 2020**



## Abstract

This paper is the latest of a series of Utility Regulator (UR) reports – the Quarterly Transparency Reports (QTRs) – that provide a range of information about the retail energy market in Northern Ireland (NI).

The data relates mainly to market shares, market activity and domestic prices in the electricity and gas retail markets. The data also includes information on non-domestic, or industrial and commercial (I&C), electricity prices.

We collect and monitor market information through the Retail Energy Market Monitoring (REMM) framework.

The information shown in this report comes from network companies, suppliers and Eurostat. Some figures have been calculated internally.

These reports are released at the end of the second month after each calendar quarter (in Feb, May, Aug and Nov).

## Audience

Electricity and gas industry, associations of consumers, regulators, statistical bodies, suppliers, potential new market entrants, consultants, researchers and journalists.

## Consumer impact

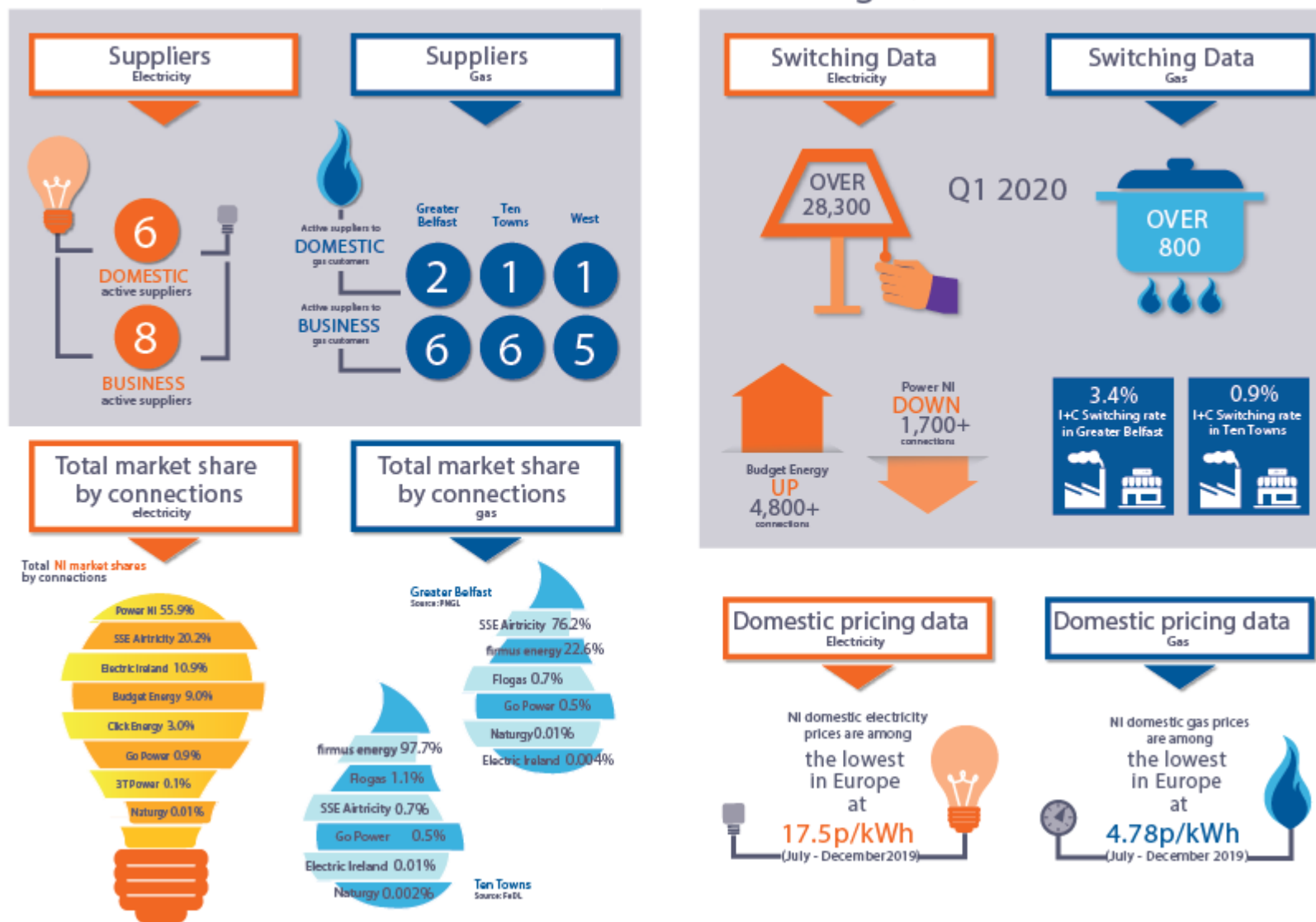
The information used to produce these reports allows us to monitor the retail market, flag potential concerns and to inform regulatory decisions. All of this directly impacts on consumers. This set of reports increases transparency for consumers on matters of their direct interest, such as the active suppliers in each energy market sector, and NI prices compared against other jurisdictions.

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# 1 Summary of key market indicators

## Northern Ireland Retail Market Monitoring Quarter 1 2020



## 1.1 Key developments during Quarter Q1 2020

<p>1. The semester 2 (July to December) 2019 electricity pricing data is sourced from Eurostat and individual supplier's submissions under the REMM framework. The current pricing data illustrates the following:</p> <ul style="list-style-type: none"> <li>• NI domestic electricity prices continue to rank amongst the lowest in Europe at 17.5 p/kWh and are considerably lower than the Republic of Ireland (22.4 p/kWh), the EU median (19.2 p/kWh) and the UK (19.5 p/kWh).</li> <li>• The NI I&amp;C electricity price for the Very Small connections (which represent c68% of I&amp;C connections) is 16.0 p/kWh, which is lower than the Republic of Ireland (19.3 p/kWh), the UK (17.2 p/kWh) and the EU median (16.5 p/kWh).</li> <li>• For medium customers, NI prices are lower than RoI and the UK. For large I&amp;C customers (c0.02% of connections) NI prices are just above RoI but lower than the UK.</li> </ul>
<p>2. The domestic gas prices in NI are amongst the lowest in Europe at 4.78 p/kWh. This is less than RoI at 6.73 p/kWh and the EU median at 6.76 p/kWh. NI prices are higher than the rest of the UK at 4.44 p/kWh.</p>
<p>3. Market activity in the electricity domestic and I&amp;C sectors continues to illustrate a gradual change in the market dynamics. Power NI (the incumbent price controlled electricity supplier) retain their dominant position with 55.5% of connections in the domestic market with continued growth of the competing suppliers.</p>
<p>4. Electricity switching activity in Q1 2020 decreased from the previous quarter. Domestic customers continue to engage in the electricity market with over 27,000 switches completed during Q1 2020. There was a notable increase in Budget Energy's connections for this quarter (&gt;4,800).</p>
<p>5. In the gas sector, I&amp;C switching activity increased in Greater Belfast with the I&amp;C switching rate increasing from 0.8% in Q4 2019 to 3.4% in Q1 2020. However, the I&amp;C switching rate for Ten Towns decreased from 1.3% to 0.9% for the same period.</p>

## 2 Introduction

### 2.1 Purpose, methodology and data sources

The purpose of this report is to deliver transparency for stakeholders and consumers, providing readers with readily accessible information on the evolution and performance of Northern Ireland (NI) electricity and natural gas retail sectors.

The Quarterly Transparency Reports (QTRs) are one of the tools we use to communicate some of the main indicators we monitor in the retail energy markets. We protect consumers by promoting effective competition wherever appropriate, and by monitoring the markets. Therefore, monitoring the retail markets is key when complying with our statutory duties.

The framework in which this set of quarterly reports lies is called Retail Energy Market Monitoring (REMM) which was introduced in July 2015. The ultimate objective of introducing this enhanced framework was to develop the current monitoring of retail indicators, and to provide increased transparency in the retail energy markets in NI. As a result of this framework, there have been a number of changes made to the format of this publication and how some of the indicators are presented. We will continue to make changes as appropriate to represent the new indicators that we are monitoring under REMM.

The main data sources for this QTR are as follows:

- Connections and consumption, market shares and market activity information is provided by the network companies:

- Northern Ireland Electricity Networks (NIEN) for electricity data; and
- Phoenix Natural Gas Limited (PNGL), firmus energy (Distribution) Limited (feDL) and Scotia Gas Networks Northern Ireland (SGN NI) for gas data.
- EU domestic and I&C electricity prices are from Eurostat. NI domestic and I&C electricity prices are derived directly from REMM data submitted by suppliers. NI domestic gas prices are also derived from REMM data submitted by suppliers.

### 2.2 Energy suppliers in NI energy market

The electricity and gas (in the Greater Belfast area) markets have been open to competition to domestic customers since 2007. However, there were no competing suppliers in the domestic market until 2010.




































The Ten Towns area opened to gas competition for large I&C customers (those consuming over 732,000 kWh per annum) in October 2012, and to domestic and small I&C customers in April 2015. The first gas connection to the new West<sup>1</sup> gas distribution area was a large I&C user during Q1 2017.

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<sup>1</sup> It is anticipated that gas in the West distribution area will be developed as per Annex 2, Part 3 of the Scotia Gas Networks Northern Ireland licence.

**Table 2 Suppliers in the Retail Market**

End of Q1 2020

	Network Operator							
	NIEN		PNGL		feDL		SGN NG	
	Electricity		Gas Greater Belfast		Gas Ten Towns		Gas West	
	Dom	I&C	Dom	I&C	Dom	I&C	Dom	I&C
Budget Energy								
Click Energy								
Electric Ireland								
firmus energy								
Flogas								
Go Power								
Power NI								
SSE Airtricity								
Naturgy								
3T Power								
<b>Suppliers</b>	<b>6</b>	<b>8</b>	<b>2</b>	<b>6</b>	<b>1</b>	<b>6</b>	<b>1</b>	<b>5</b>

Source: UR

During the first quarter of 2020 there were **eight**<sup>2</sup> suppliers in the electricity market and **six** suppliers in the gas market although not all of these suppliers are certified to operate in all sectors (or in all gas distribution areas).

The detail of the dates of entry for the suppliers in each of the retail market segments is available in Annex A. For more information about the retail energy market in NI, please visit: <https://www.uregni.gov.uk/supply>.

### 2.3 Electricity wholesale market monitoring data

Readers should also be aware of the Quarterly Market Monitoring Report which provides an overview of the SEM and sets out recent trends in the market in relation to pricing, demand, scheduling and contract prices. It focuses in particular on the wholesale element of electricity prices, which makes up roughly 60% of customers' bills. These reports<sup>3</sup> are prepared by the Market Monitoring Unit (MMU) within the UR in joint collaboration with the Commission for Regulation of Utilities (CRU).

<sup>2</sup> In October 2019 the Energia supply business was transferred to PowerNI and all Energia customers are now included within PowerNI. Go Power took on their first domestic electricity customer in October 2019.

<sup>3</sup> [SEM Monitoring Report](#) covering the period 1 January 2020 – 31 March 2020.

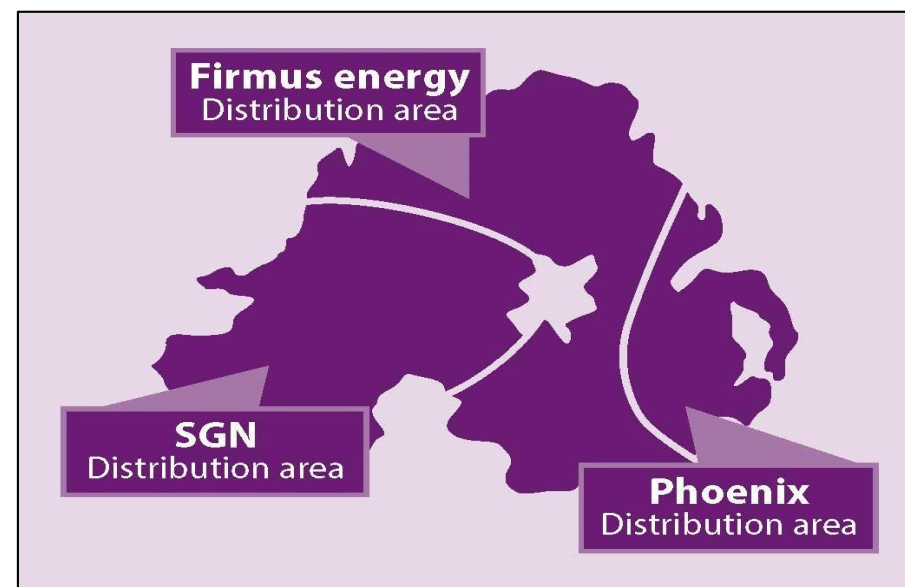
## 2.4 Northern Ireland gas market overview

The gas distribution network licensees are responsible for the medium and low pressure mains that convey to the licensed areas throughout Northern Ireland. There are three Distribution Network Operators (DNOs) who operate in separate distribution areas as illustrated on the map which follows:

- firmus energy (Distribution) Ltd (feDL) from the North West through the Central region to the Southern areas of Northern Ireland;
- Phoenix Natural Gas Ltd (PNGL) mainly Greater Belfast, Larne and a recent extension into East Down; and
- SGN Natural Gas Ltd (SGN NG) in the West of Northern Ireland.

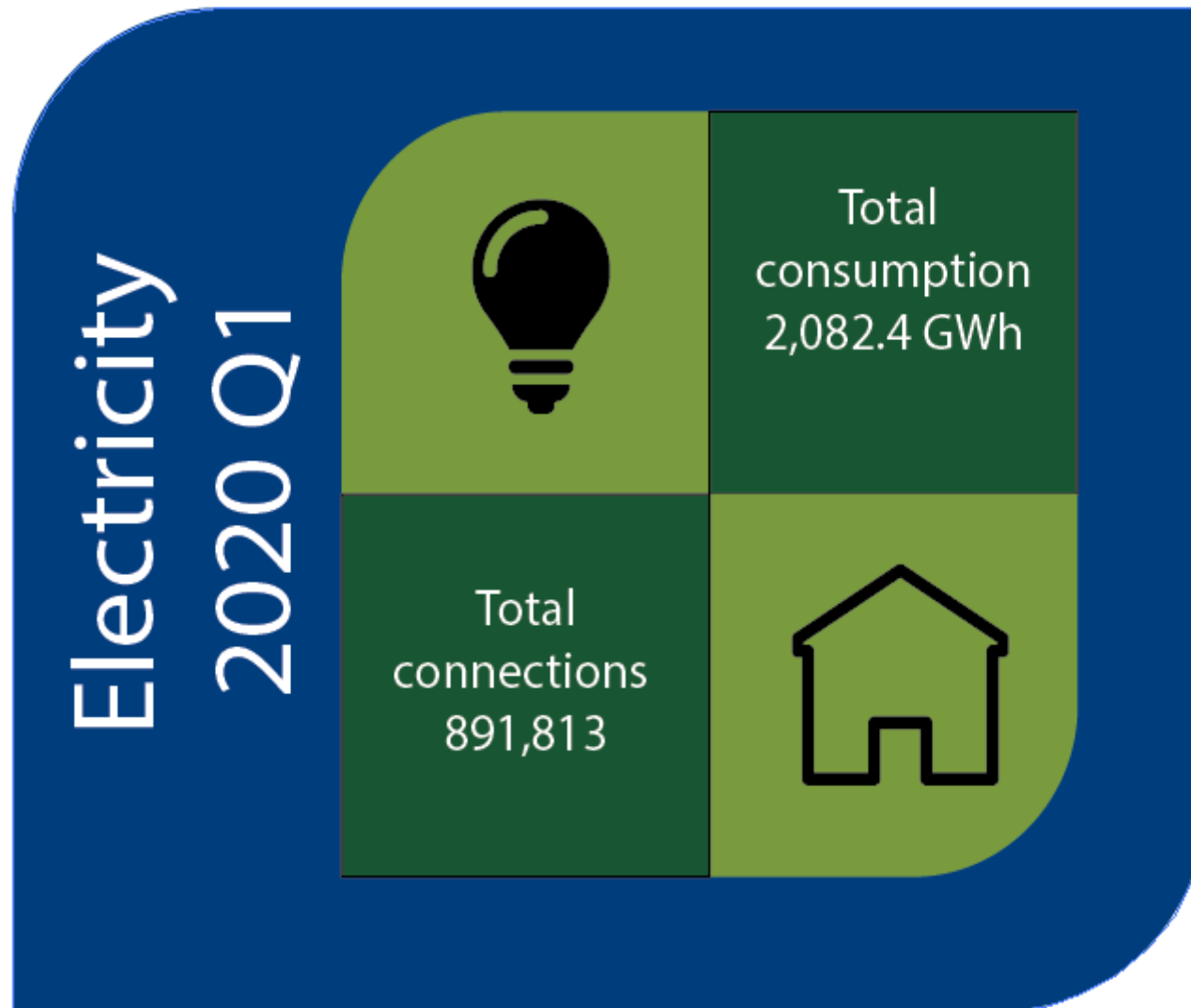
Each DNO owns and manages the natural gas distribution network in their distribution area. Those companies who supply gas (suppliers) pay the relevant DNO a fee to transport natural gas, and then sell it straight to the consumer. Although a DNO is responsible for making sure the natural gas reaches individual homes, it is the responsibility of the gas supplier to bill consumers for the gas they use.

Figure 1: Gas Distribution Licenced Areas





## 3 Electricity



### 3.1 NI connections and total consumption

The table below shows electricity customer numbers<sup>4</sup> at end March 2020 and consumption from January to March 2020.

**Table 3 Electricity connections and consumption per market segment**

Q1 2020				
Customer groups	Number of connections	% share of connections in market sector	Consumption (GWh)	% share of consumption in market sector
Domestic prepayment	367,507	44.9%	349.8	42.9%
Domestic credit	450,616	55.1%	465.7	57.1%
<b>Total Domestic</b>	<b>818,123</b>	<b>100%</b>	<b>815.5</b>	<b>100%</b>
I&C < 20 MWh	49,960	67.8%	98.5	7.8%
I&C 20 – 49 MWh	12,890	17.5%	118.0	9.3%
I&C 50 – 499 MWh	9,733	13.2%	348.5	27.5%
I&C 500 – 1,999 MWh	824	1.1%	202.8	16.0%
I&C 2,000 – 19,999 MWh	265	0.4%	332.5	26.2%
I&C ≥ 20,000 MWh	18	0.02%	166.6	13.2%
<b>Total I&amp;C</b>	<b>73,690</b>	<b>100%</b>	<b>1,266.9</b>	<b>100%</b>
<b>Total</b>	<b>891,813</b>		<b>2,082.4</b>	

Of the total customers in Northern Ireland, 91.7% belong to the domestic sector, while the remaining 8.3% are I&C customers. In this quarter, this share translates into 39.2% and 60.8% in terms of consumption.

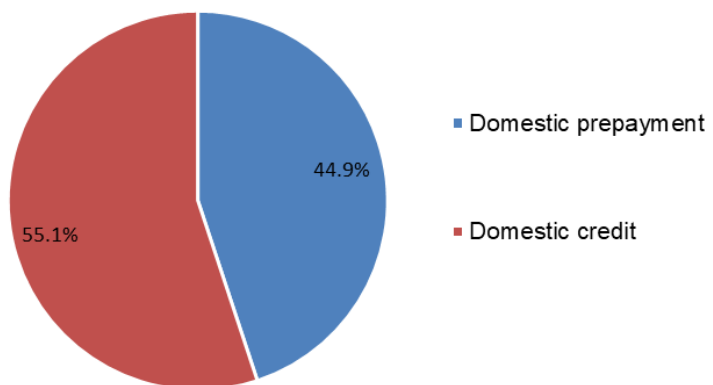
Within the domestic sector, 44.9% of the market use prepayment meters and 55.1% pay by credit (by connections).

Within the I&C sector, more than 99.9% of the customers are small and medium enterprises (consuming less than 19,999 MWh), with 86.8% of the I&C consumption. The remaining are Large Energy Users (LEU) connections, that represent 8.0% of the total NI volume in this quarter, and 13.2% of the I&C consumption.

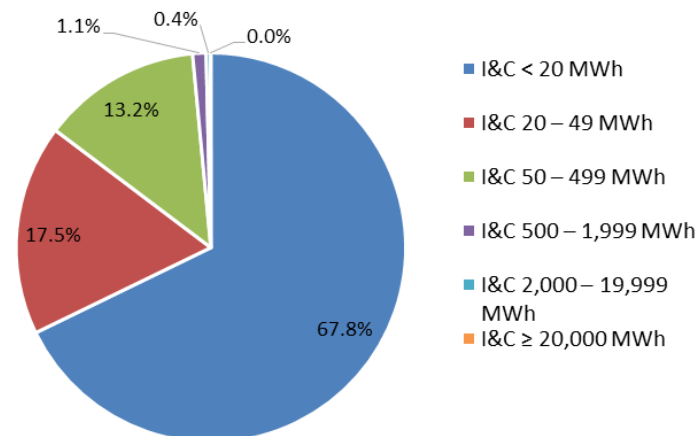
Source: NIEN

<sup>4</sup> Note that long term vacant sites are not included in connection numbers, and that combined premises are included in the <20MWh category

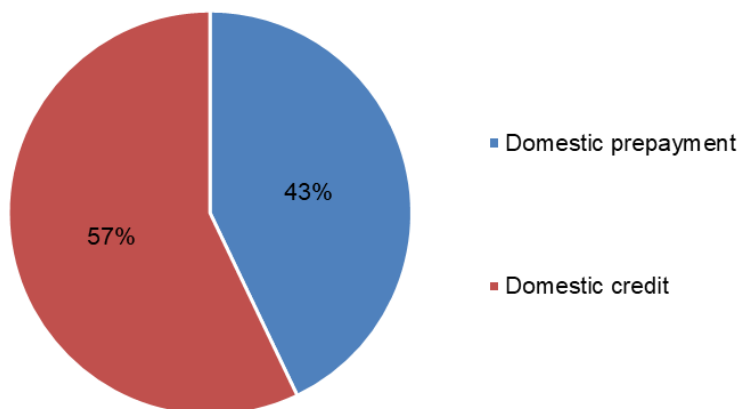
**Electricity Connections - Domestic**



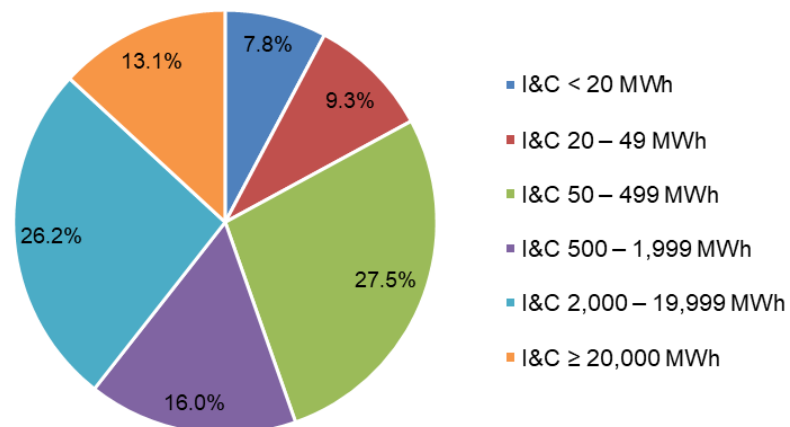
**Electricity Connections - I&C**



**Electricity Consumption (GWh) - Domestic**



**Electricity Consumption (GWh) - I&C**



## 3.2 Electricity Market shares

### Electricity shares by connections<sup>5</sup>

During the quarter there were six<sup>6</sup> domestic electricity suppliers in NI, and eight<sup>7</sup> active suppliers in the I&C electricity market. The total number of domestic customers at the end of Q1 2020 was 818,123. As is evident from the table below a significant number of domestic customers (55.5%) remain with the previously incumbent supplier Power NI. The introduction of a number of new suppliers and the associated increase in competition indicates that the dynamic of the domestic market is gradually changing.

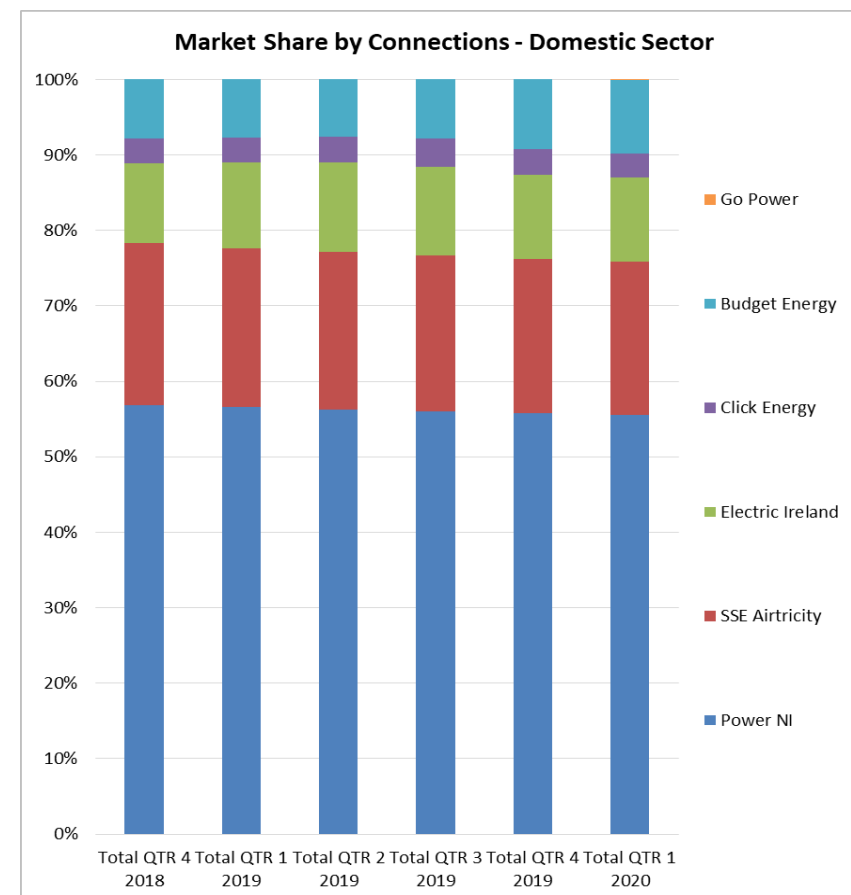
**Table 4 Domestic market shares by connections**

End of Q1 2020

Domestic Suppliers	Domestic Prepayment		Domestic Credit		Domestic Total	
Power NI	159,672	43.5%	294,610	65.4%	454,282	55.5%
SSE Airtricity	69,217	18.8%	97,163	21.6%	166,380	20.3%
Go Power	-	0.0%	640	0.1%	640	0.1%
Electric Ireland	43,278	11.8%	47,606	10.6%	90,884	11.1%
Click Energy	24,144	6.6%	1,917	0.4%	26,061	3.2%
Budget Energy	71,196	19.4%	8,680	1.9%	79,876	9.8%
<b>Dom Market</b>	<b>367,507</b>	<b>100%</b>	<b>450,616</b>	<b>100%</b>	<b>818,123</b>	<b>100%</b>

Source: NIEN

The market shares in this quarter illustrate a similar position to the previous quarter for Power NI. For Q1 2020 Power NI supplied 43.5% of the domestic prepayment and 65.4% of the domestic credit market, this is a reduction from the last quarter and also from the same period in 2019 when Power NI held 44.1% of the domestic prepayment and 66.6% of the domestic credit connections. The continued slow growth of the new entrants in the domestic market is clear, given that the non-incumbents now represent over 44.5% of total domestic connections in NI (an increase from 43.4% in the same period last year).



<sup>5</sup> Market shares figures do not include de-energised nor Long Term Vacant sites.

<sup>6</sup> Go Power took on their first domestic electricity customer in October 2019.

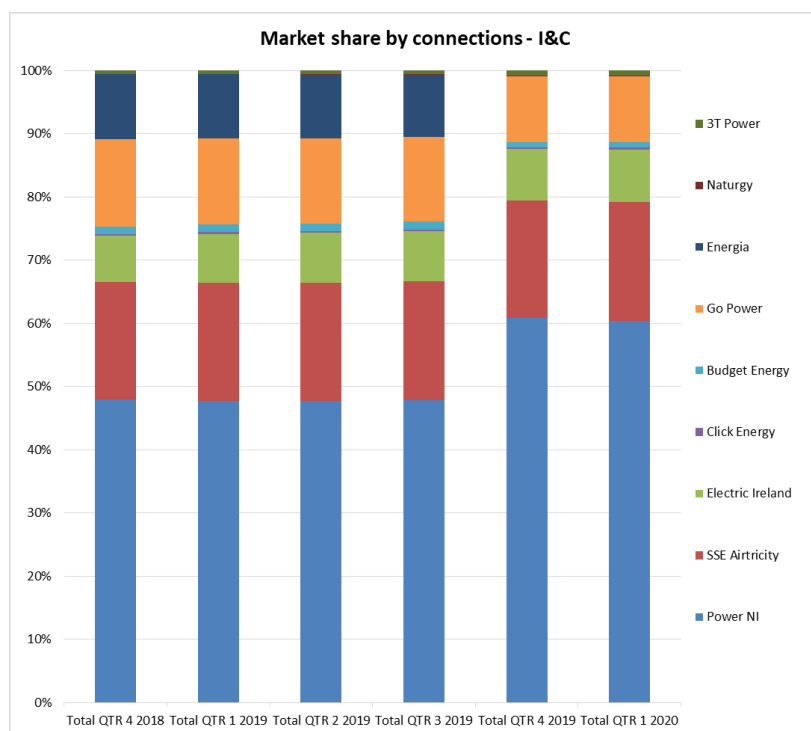
<sup>7</sup> In October 2019 the Energia supply business was transferred to PowerNI and all Energia customers are now included within PowerNI.

Table 5 I&amp;C market shares by connections

End of Q1 2020

I&C Suppliers	I&C < 20 MWh		I&C 20 – 49 MWh		I&C 50 – 499 MWh		I&C 500 – 1,999 MWh		I&C 2,000 – 19,999 MWh		I&C ≥ 20,000 MWh		I&C Total	
Power NI	32,698	65.5%	6,574	51.0%	4,732	48.6%	353	42.8%	114	43.0%	3	16.7%	44,474	60.4%
SSE Airtricity	9,066	18.2%	3,072	23.8%	1,597	16.4%	99	12.0%	36	13.6%	4	22.2%	13,874	18.8%
Go Power	4,450	8.9%	1,708	13.3%	1,415	14.5%	117	14.2%	32	12.1%	3	16.7%	7,725	10.5%
Electric Ireland	2,833	5.7%	1,316	10.2%	1,661	17.1%	209	25.4%	77	29.1%	8	44.4%	6,104	8.3%
Budget Energy	391	0.8%	128	1.0%	71	0.7%	3	0.4%	0	0.0%	0	0.0%	593	0.8%
Naturgy	37	0.01%	2	0.02%	12	0.1%	15	1.8%	1	0.4%	0	0.0%	67	0.1%
Click Energy	197	0.4%	28	0.2%	17	0.2%	2	0.2%	2	0.8%	0	0.0%	246	0.3%
3T Power	288	0.6%	62	0.5%	228	2.3%	26	3.2%	3	1.1%	0	0.0%	607	0.8%
<b>I&amp;C Market</b>	<b>49,960</b>	<b>100%</b>	<b>12,890</b>	<b>100%</b>	<b>9,733</b>	<b>100%</b>	<b>824</b>	<b>100%</b>	<b>265</b>	<b>100%</b>	<b>18</b>	<b>100%</b>	<b>73,690</b>	<b>100%</b>

Source: NIEN



The graph shows the trends in market shares (by customer numbers) for each active I&C supplier in NI by market segment, for the previous six quarters. Competition in the I&C market is more developed than the domestic sector, and consequently market shares are much more dispersed. Out of the eight active suppliers at the end of Q1 2020, based on customer numbers, three of these suppliers have shares in excess of 10% in the total I&C market.

Power NI has the majority of the I&C market share by connections with 60.4% at the end of Q1 2020 (previously 60.8% as at Q4 2019).

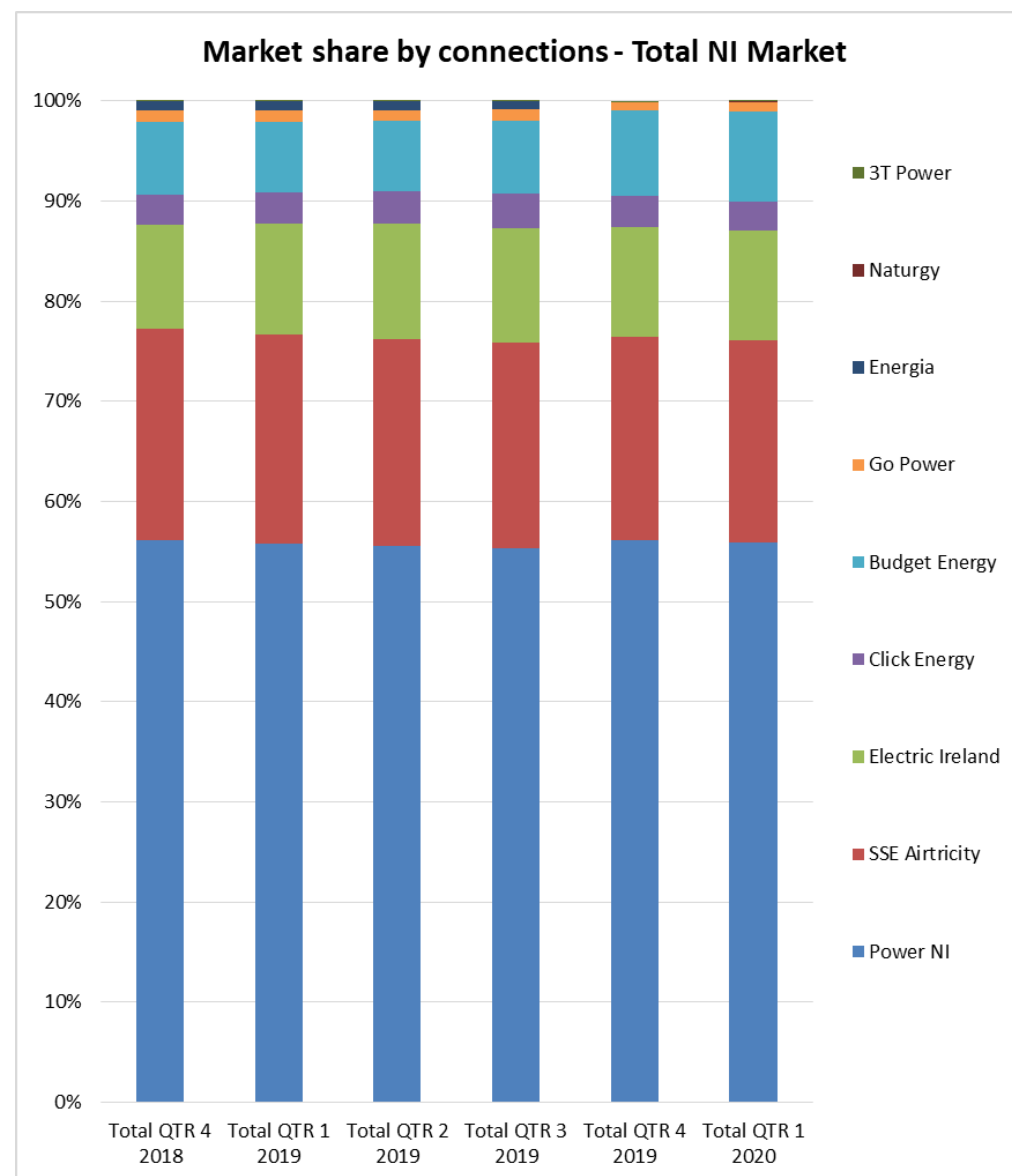
**Table 6 Total NI market shares by connections**

End of Q1 2020		
Suppliers	Total	
Power NI	498,756	55.9%
SSE Airtricity	180,254	20.2%
Electric Ireland	96,988	10.9%
Click Energy	26,307	3.0%
Budget Energy	80,469	9.0%
Go Power	8,365	0.9%
Naturgy	67	0.01%
3T Power	607	0.1%
<b>Total Market</b>	<b>891,813</b>	<b>100%</b>

Source: NIEN

When looking at the electricity retail market as a whole by connections, (domestic and I&C customers) Power NI's leading position as the incumbent supplier has increased to 55.9%. This was mainly attributable to the transfer of Energia's I&C customers to Power NI in October 2019. Excluding these customers, Power NI's market share is 54.9% which is less when compared to their 55.8% total market share in the same quarter last year (Q1 2019).

The graph to the right shows the trends in market shares (by customer numbers) for each active domestic and I&C supplier in NI for the previous six quarters.



### Electricity shares by consumption (GWh)

Table 7 Domestic market shares by consumption

Q1 2020

Domestic Suppliers	Domestic Prepayment		Domestic credit		Domestic Total	
	GWh	%	GWh	%	GWh	%
Power NI	147.9	42.3%	287.0	61.6%	434.9	53.3%
SSE Airtricity	66.2	18.9%	113.4	24.4%	179.6	22.0%
Electric Ireland	44.4	12.7%	51.5	11.1%	95.9	11.8%
Click Energy	23.9	6.8%	2.0	0.4%	26.0	3.2%
Budget Energy	67.4	19.3%	10.1	2.2%	77.5	9.5%
Go Power	-	0.0%	1.6	0.4%	1.6	0.2%
<b>Dom Market</b>	<b>349.8</b>	<b>100%</b>	<b>465.70</b>	<b>100%</b>	<b>815.5</b>	<b>100%</b>

Source NIEN

In Q1 2020, Power NI's share of the market by consumption was 42.3% for domestic prepayment and 61.6% for domestic credit, this shows a decrease when compared to the same quarter in 2019 when Power NI's domestic credit market share was 62.7%. Their domestic prepayment market share has remained relatively consistent at 42.4% for the same period.

The graph to the right shows the trends in market shares (by consumption) for each active domestic supplier in NI for the previous six quarters.

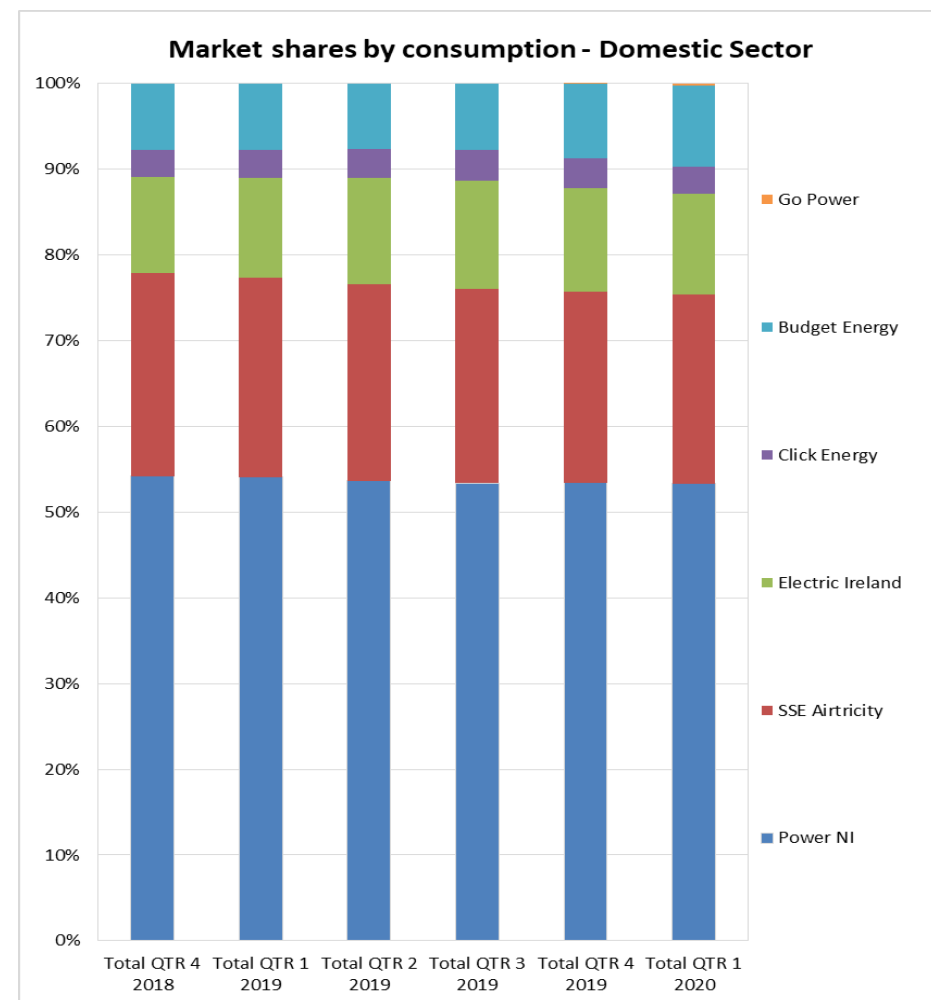


Table 8 I&amp;C market shares by consumption

Q1 2020

I&C Suppliers	I&C < 20 MWh		I&C < 20 – 49 MWh		I&C 50 – 499 MWh		I&C 500 – 1,999 MWh		I&C 2,000 – 19,999 MWh		I&C ≥ 20,000 MWh		I&C Total	
	GWh	%	GWh	%	GWh	%	GWh	%	GWh	%	GWh	%	GWh	%
Power NI	58.6	59.5%	60.8	51.5%	164.9	47.3%	89.6	44.2%	137.8	41.4%	18.7	11.2%	530.3	41.9%
SSE Airtricity	19.5	19.8%	28.0	23.7%	53.3	15.3%	23.5	11.6%	51.9	15.6%	39.9	24.0%	216.1	17.1%
Go Power	11.2	11.4%	15.3	13.0%	48.3	13.9%	30.8	15.2%	33.9	10.2%	42.1	25.3%	181.6	14.3%
Electric Ireland	7.4	7.5%	12.1	10.2%	65.8	18.9%	47.5	23.4%	103.6	31.2%	65.9	39.6%	302.2	23.9%
Budget Energy	0.8	0.8%	1.2	1.0%	1.9	0.6%	0.7	0.3%	-	0.0%	-	0.0%	4.5	0.4%
Naturgy	0.02	0.02%	0.03	0.02%	0.7	0.2%	4.1	2.0%	0.7	0.2%	-	0.0%	5.5	0.4%
Click Energy	0.2	0.2%	0.2	0.2%	0.5	0.2%	0.5	0.2%	2.5	0.8%	-	0.0%	4.0	0.3%
3T Power	0.8	0.8%	0.5	0.4%	13.1	3.8%	6.3	3.1%	2.1	0.6%	-	0.0%	22.7	1.8%
<b>Total Market</b>	<b>98.5</b>	<b>100.0%</b>	<b>118.0</b>	<b>100.0%</b>	<b>348.5</b>	<b>100.0%</b>	<b>202.8</b>	<b>100.0%</b>	<b>332.5</b>	<b>100.0%</b>	<b>166.6</b>	<b>100.0%</b>	<b>1,266.9</b>	<b>100.0%</b>

Source: NIEN

The main suppliers by consumption in the I&C sector are Power NI (41.9%), Electric Ireland (23.9%), SSE Airtricity (17.1%) and Go Power (14.3%). As mentioned previously, the transfer of Energia I&C customers to Power NI has resulted in an increased market share, as can be seen in the graph to the right.

The graph to the right shows the trends in market shares (by consumption) for each active I&C supplier in NI for the previous six quarters.

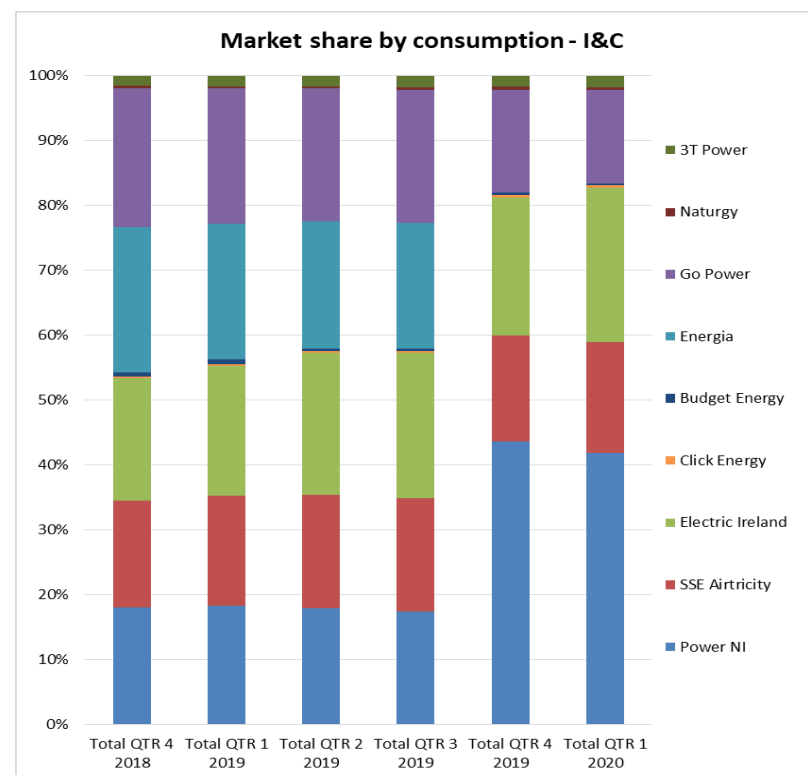




Table 9 Total NI market shares by consumption

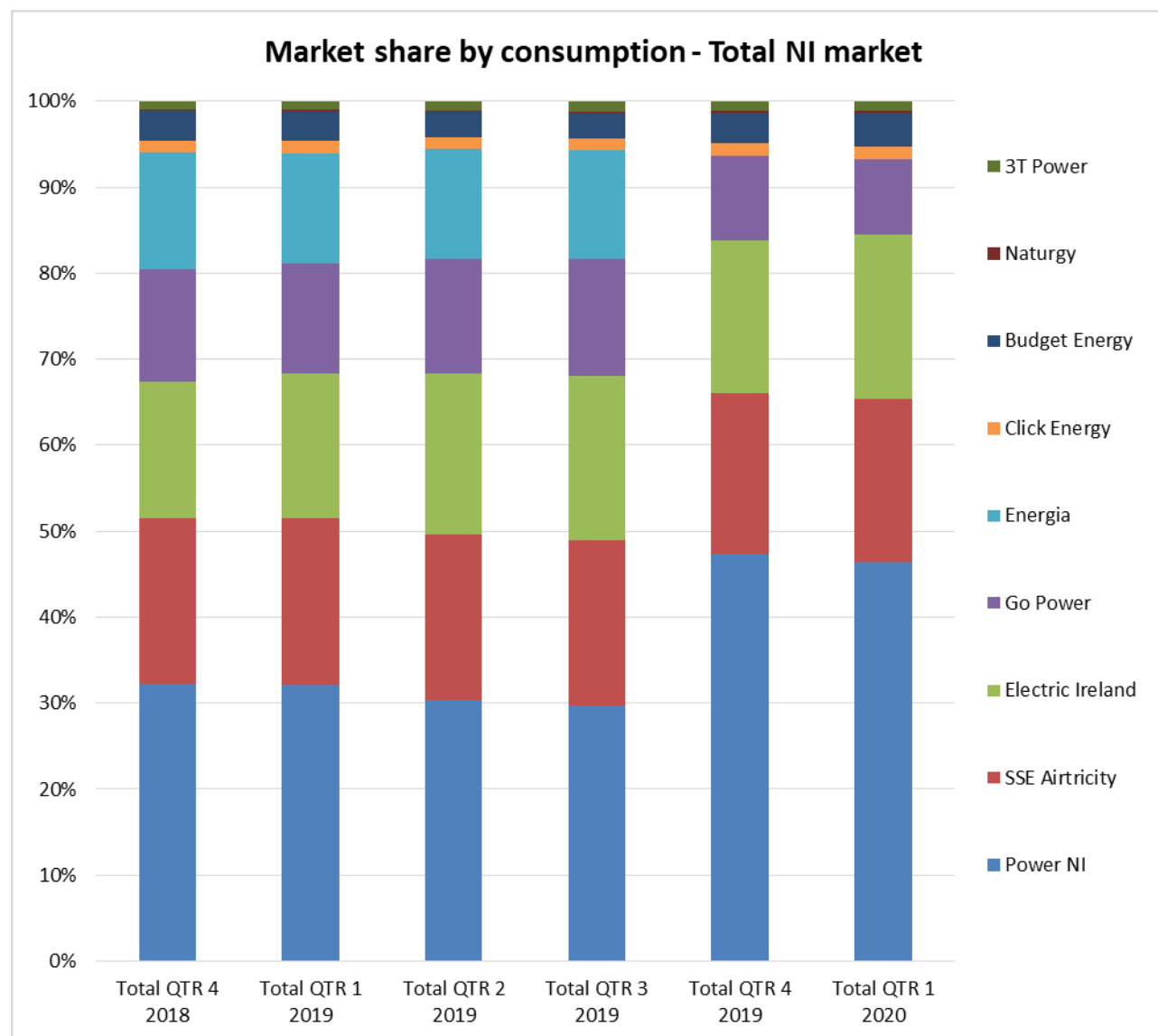
Q1 2020

Total Market	Total	
	GWh	%
Power NI	965.2	46.4%
SSE Airtricity	395.7	19.0%
Electric Ireland	398.0	19.1%
Go Power	183.2	8.8%
Click Energy	29.9	1.4%
Budget Energy	82.0	3.9%
Naturgy	5.5	0.3%
3T Power	22.9	1.1%
<b>Total Market</b>	<b>2,082.4</b>	<b>100%</b>

Source: NIEN

Electricity consumption in NI retail market for Q1 2020 was over 2,082.4 GWh, which indicates a year on year decrease when compared to 2,100.3 GWh consumed in Q1 2019.

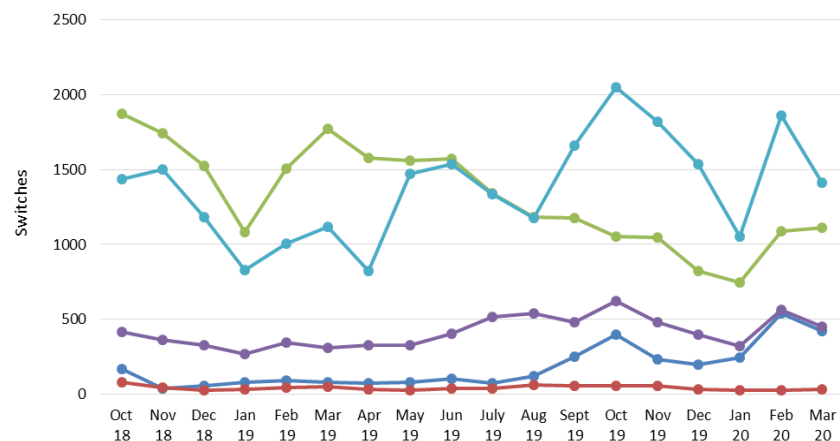
The graph to the right reflects the trends in market shares (by total consumption) for each active domestic and I&C supplier in NI for the previous six quarters.



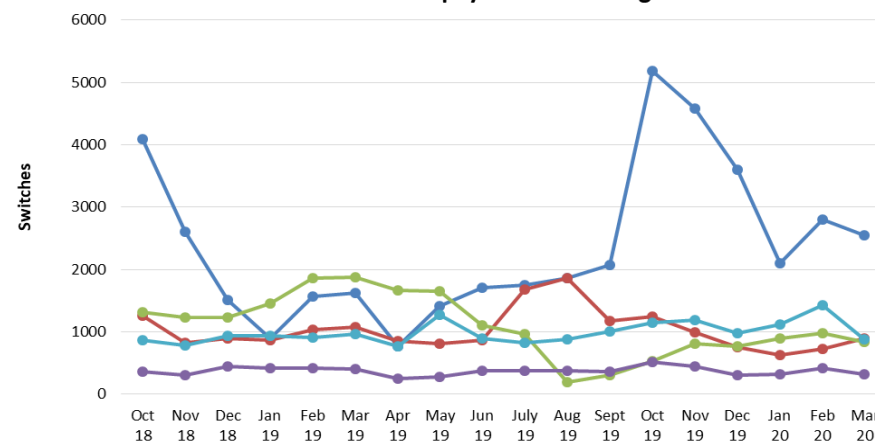
### 3.3 Electricity market activity

The line charts below reflect the change of customer numbers (gains per supplier), per market segment and anonymised supplier.

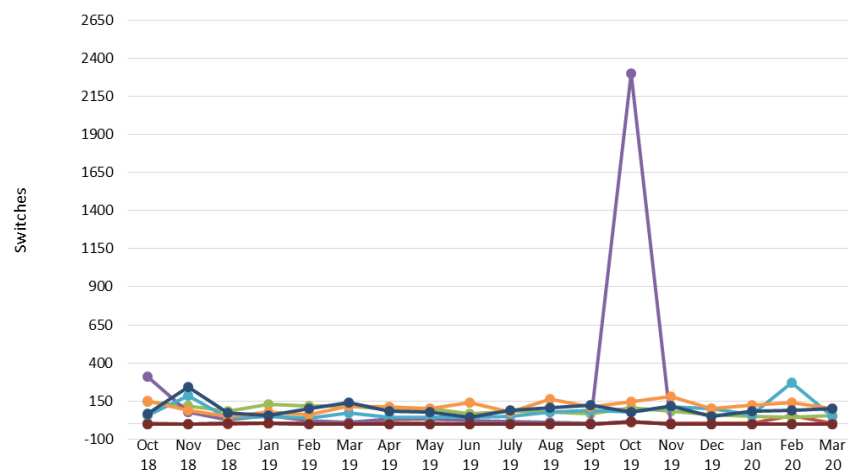
**Domestic Credit Switching**



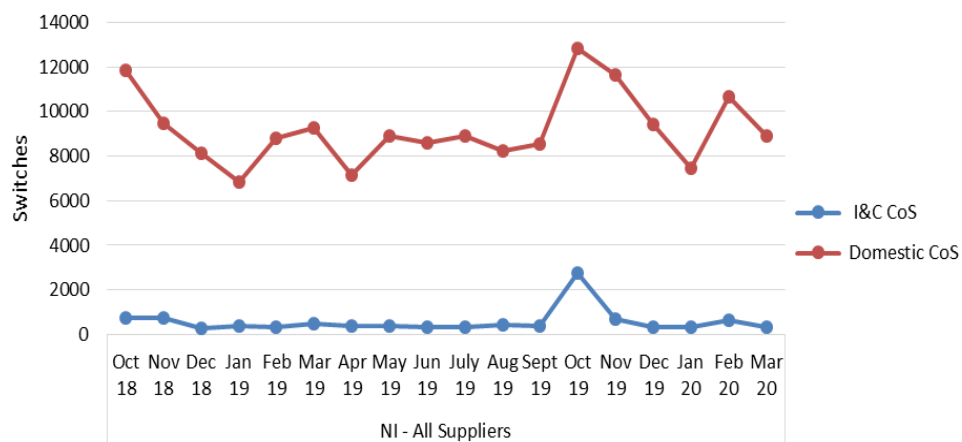
**Domestic Prepayment Switching**



**I&C Switching**



**Monthly Total Changes of Supplier**



The table below shows market activity through changes of supplier (CoSs) on a quarterly basis in the whole NI market split by domestic and I&C. These percentages are calculated using the number of quarterly switches divided by the number of customers at the end of the quarter in the relevant market.

**Table 10 Electricity market activity**

Q1 2020						
Period	Domestic Switching		I&C Switching		Total Switching	
2018 Q4	29,468	3.7%	1,783	2.4%	31,251	3.5%
2019 Q1	24,956	3.1%	1,204	1.6%	26,160	3.0%
2019 Q2	24,673	3.0%	1,100	1.5%	25,773	2.9%
2019 Q3	25,690	3.2%	1,174	1.6%	26,864	3.0%
2019 Q4	33,895	4.2%	3,752	5.0%	37,647	4.2%
2020 Q1	27,061	3.3%	1,262	1.7%	28,323	3.2%

Source: NIEN

The number of domestic switches over this quarter decreased from the previous quarter, with an average of c9,000 switches per month compared to c11,300 switches per month for the previous quarter. The percentage of domestic switching for Q1 2020 has decreased from 4.2% to 3.3% (compared to 3.0% for the same quarter in 2019). The I&C market activity has returned to normal level (1.7%) when compared to the previous quarters<sup>8</sup>.

<sup>8</sup> The 5.0% switching rate in Q4 2019 was relating to the transfer of Energiabusiness customers to Power NI, and is not classified as a true switch

### 3.4 Electricity prices

For the electricity prices section, we follow Eurostat's format and methodology. As a result the average prices for NI are comparable with prices in other EU countries (those published in BEIS's Quarterly Energy Prices reports<sup>9</sup> and Eurostat data base<sup>10</sup>) once these figures have been converted to GBP.

The base figures are all submitted on a quarterly basis by suppliers, split by domestic and non-domestic (I&C). The UR performs a high level reasonableness check of the base figures, but the suppliers are responsible for the accuracy of the information that is provided to the UR. The base figures are as follows:

- **Volume** of electricity sold to consumers.
- The **value**, or revenue gained from the sale, split into three categories: excluding all taxes, excluding VAT, and including all taxes.
- The **number** of customers supplied in that particular size category.

The volume and value are used to calculate a NI quarterly average value per size band. This value per unit (per size band) is what we refer to in this paper as "price". For clarity we do not receive from suppliers the actual price paid by their customers. Instead we calculate the average value or revenue collected per unit in that particular size category, as per the Eurostat methodology.

As the Eurostat figures are published on a semester basis (semester 1 (S1) January to June and semester 2 (S2) July to

<sup>9</sup> <https://www.gov.uk/government/collections/quarterly-energy-prices>

<sup>10</sup> <http://ec.europa.eu/eurostat/web/energy/data/database>

December) we therefore average the two relevant quarters to obtain the comparable six-month period for NI.

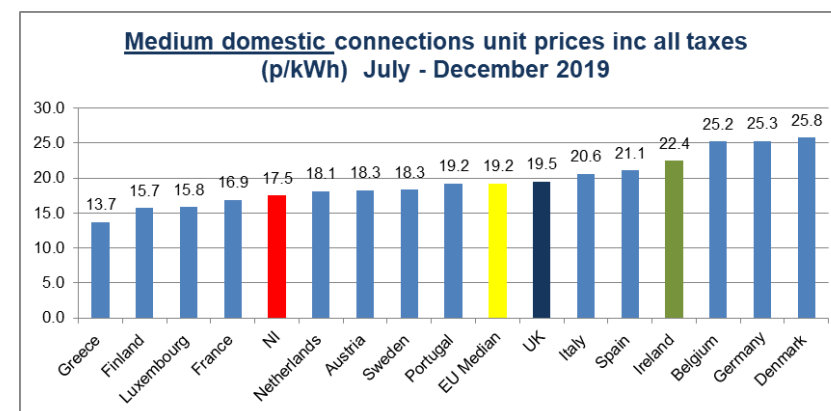
**It should be noted that the comparability of the derived NI prices to the other Member States can be greatly affected by fluctuations in the Euro GBP exchange rate.** For the purposes of tariff comparisons we convert the EU tariff data from Euro to GBP using the monthly average exchange rate applicable for the semester (published by Eurostat). Therefore tariff movements and comparisons between NI and other Member States can be impacted by both an increase and decrease in a tariff and/or also by any variation in exchange rates.

The pricing data detailed in this QTR is for the semester 2 July – December 2019.

### Domestic price comparison with EU

In the domestic graph shown below, we use unit prices which include Climate Change Levy (CCL) and include VAT as this reflects the final prices paid by domestic Customers. The medium sized domestic customers (annual consumption of between 2,500 and 4,999 kWh) have been selected for the purpose of analysis, as this consumption category reflects the majority of domestic customers in NI.

In S2 2019 the NI price was significantly below the EU median, and ranks among the cheapest in Europe. The NI domestic price is also less than that of GB and considerably less than RoI.



### I&C price comparison with EU

The following graphs show I&C electricity prices in the 15 EU countries (converted to GBP) and in NI, per consumption size bands (following standard EU categorisation). The I&C graphs use unit prices which include Climate Change Levy (CCL) but exclude VAT, as VAT is a refundable expense for many businesses. This reflects the final prices paid by I&C customers. We amalgamate the two largest categories of annual consumption (large and very large connections) to avoid any confidentiality issues in sectors where there are a small number of customers and suppliers involved.

For the Very Small I&C Category<sup>11</sup> the NI prices are lower than the rest of the UK, are below the EU median and significantly lower than RoI (two thirds of I&C connections in NI are in this size category). For medium customers, NI prices are lower than RoI and the UK. For large I&C customers (c0.02% of connections) NI prices

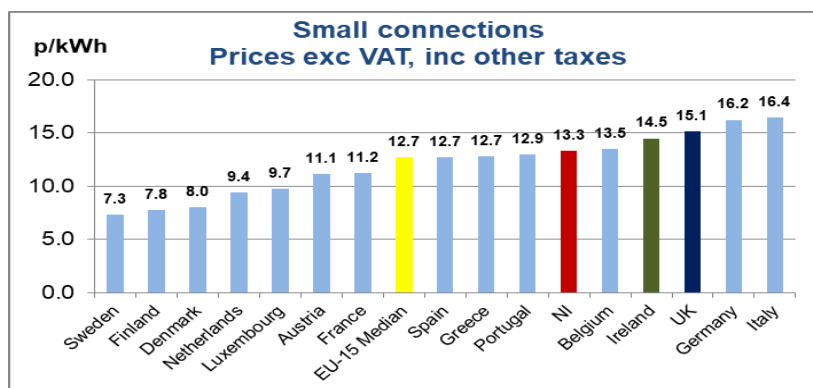
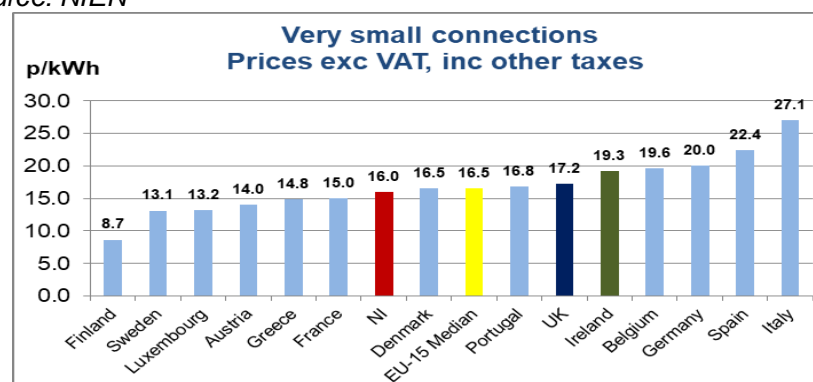
<sup>11</sup> At the time of publication data was unavailable for the Netherlands Very Small Connections <20MWh. The Netherlands is therefore removed from this graph.

are just above RoI but lower than the UK. **Table 11 Electricity**

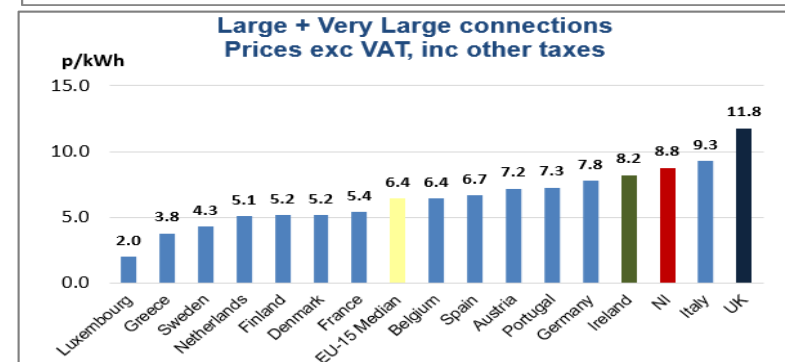
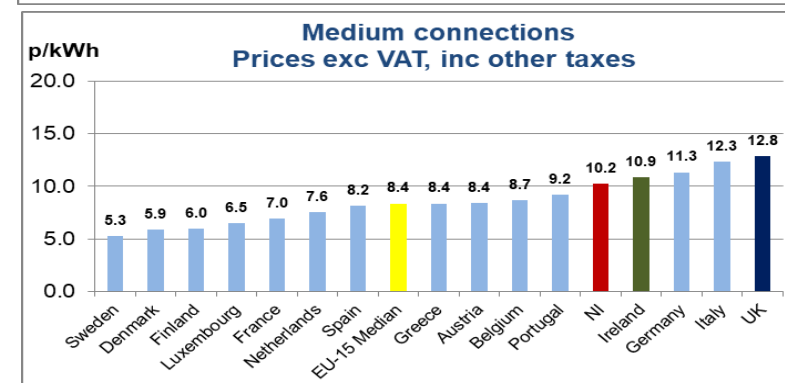
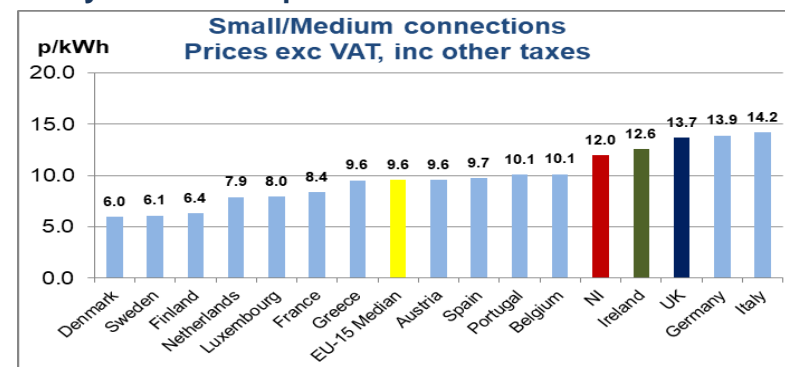
End of Q4 2019<sup>12</sup>

Size of customer	Annual consumption bands (MWh)	% of I&C connections <sup>13</sup>	% of I&C consumption	I&C connection numbers
Very small	< 20	67.8%	7.8%	49,960
Small	20 – 499	30.7%	36.7%	22,623
Small / Medium	500 – 1,999	1.1%	16.0%	824
Medium	2,000 – 19,999	0.4%	26.2%	265
Large & Very Large	>20,000	0.02%	13.2%	18

Source: NIEN



**market % by I&C consumption band**

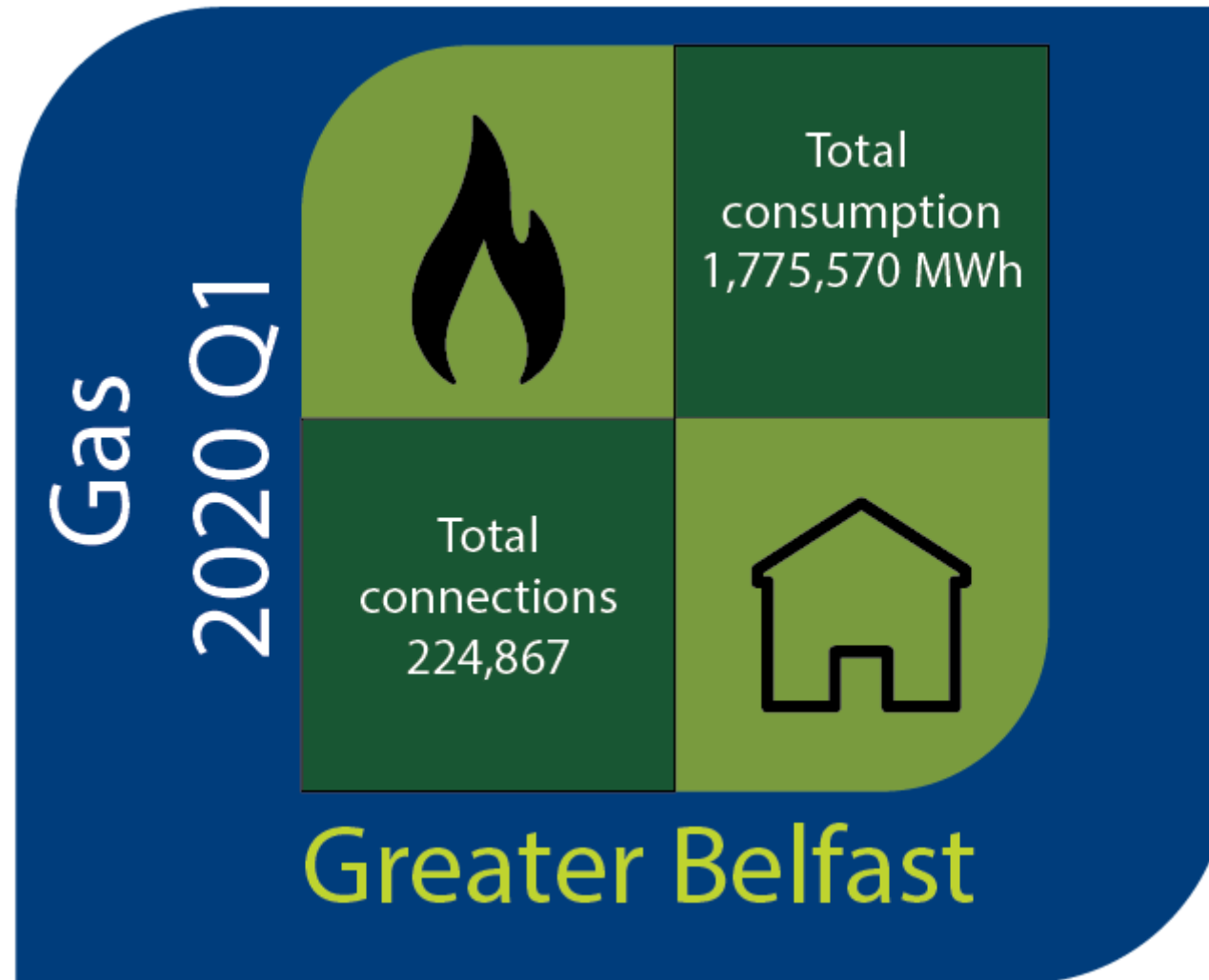


Source: NI electricity suppliers, Eurostat and UR internal calculations

<sup>12</sup> The pricing data relates to Q4 2019 (S2 July - December 2019) as opposed to Q1 2020. This is due to the availability of pricing data from Eurostat and suppliers.

## 4 Gas in the Greater Belfast area (PNGL)

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## 4.1 Connections and consumption in the Greater Belfast area

The table below shows gas connection numbers in the Greater Belfast area at the end of March 2020 and the consumption in this area during January to March 2020.

**Table 12 Gas connections and consumption per market segment in the Greater Belfast area**

Q1 2020				
Market sector	Number of connections	% share of connections in sector	Consumption (MWh) <sup>14</sup>	% share of consumption in sector
Domestic prepayment	137,627	62.1%	552,150	50.1%
Domestic credit	75,948	34.3%	550,104	49.9%
I&C < 73,200 kWh	8,062	3.6%		
<b>Total Domestic and Small I&amp;C<sup>15</sup></b>	<b>221,637</b>	<b>100.0%</b>	<b>1,102,254</b>	<b>100.0%</b>
I&C 73,200 to 732,000 kWh	2,832	87.7%	234,406	34.8%
I&C 732,001 to 2,196,000 kWh	281	8.7%	120,267	17.9%
I&C > 2,196,000 kWh	117	3.6%	318,642	47.3%
<b>Medium &amp; Large I&amp;C<sup>16</sup></b>	<b>3,230</b>	<b>100.0%</b>	<b>673,316</b>	<b>100.00%</b>
<b>Total</b>	<b>224,867</b>		<b>1,775,570</b>	

Source: PNGL

At the end of March 2020, the domestic and small I&C connections represent 98.6% of the total connections and 62.1% by consumption. The remaining 1.4% of connections are medium and large I&C which represent 37.9% of consumption.

Within the domestic sector, 64.4% of the connections use prepayment meters and 35.6% use credit meters to pay for their gas.

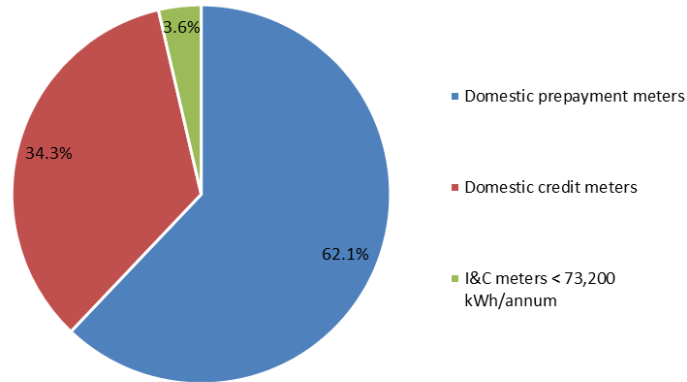
<sup>14</sup> Gas consumption is presented in MWh (previously up to 2015 gas consumption was presented in Therms in the QTRs).

<sup>15</sup> The domestic and small I&C sector relates to any customers using less than 73,200 kWh per annum. The consumption information for domestic credit and small I&C are combined as this information is not available separately.

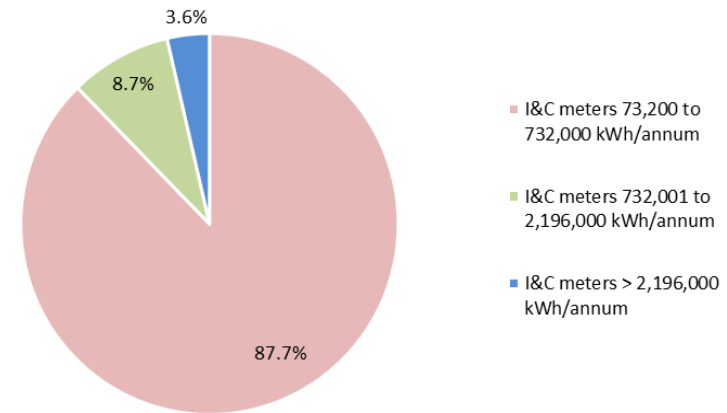
<sup>16</sup> The medium and large I&C sector relates to any customers with annual consumption that is greater than or equal to 73,200 kWh per annum.

The charts below show the numbers of gas connections in the Greater Belfast area at the end of March 2020 and the consumption in this area during January to March 2020.

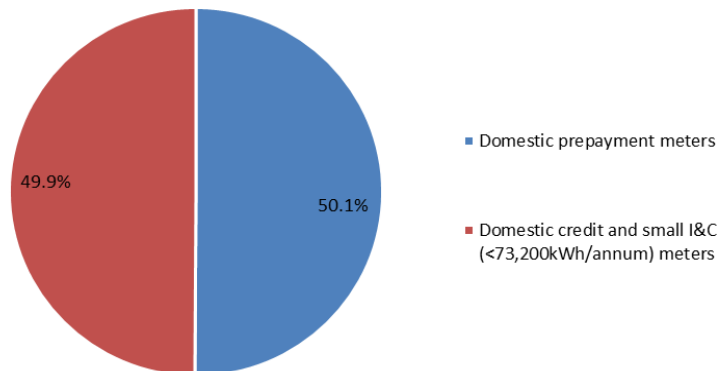
**Gas connections in Greater Belfast  
Domestic and Small I&C sector (<73,200 kWh/annum)**



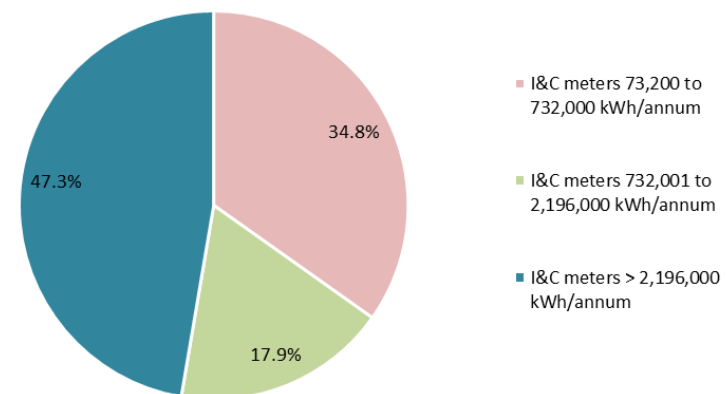
**Gas connections in Greater Belfast Medium and Large I&C sector (>73,200 kWh/annum)**



**Gas consumption in Greater Belfast  
Domestic and Small I&C sector (<73,200 kWh/annum)**



**Gas consumption in Greater Belfast  
Medium and Large I&C (>73,200 kWh/annum)**





## 4.2 Gas market shares in the Greater Belfast area

This section provides information on the connection numbers and consumption, by supplier, in the Greater Belfast area. The market shares in terms of connections are as at the end of March 2020 and the market shares in terms of consumption are for the period January to March 2020. There are five suppliers in the domestic and small I&C sector, although only two of these suppliers are active in the domestic market. In the medium and large I&C market there are currently six active suppliers.

### Gas shares by connections numbers

The table below shows the market shares for each supplier within the domestic and small I&C sector in the Greater Belfast area. The market shares are shown as number of connections per supplier and also as a percentage share within the sector (as at the end of March 2020).

**Table 13 Domestic and small I&C<sup>17</sup> market shares by connections**

End of Q1 2020

Supplier	Domestic prepayment		Domestic Credit		I&C < 73,200 kWh		Total for Domestic and Small I&C	
SSE Airtricity	102,364	74.4%	62,766	82.5%	5,191	64.4%	170,321	76.8%
firmus energy	35,263	25.6%	13,169	17.5%	1,298	16.1%	49,730	22.4%
Naturgy	-	0.0%	0	0.0%	4	0.1%	4	0.0%
Go Power	-	0.0%	6	0.0%	697	8.6%	703	0.3%
Flogas	-	0.0%	7	0.0%	872	10.8%	879	0.4%
		0.0%					0	0.0%
<b>Total</b>	<b>137,627</b>	<b>100%</b>	<b>75,948</b>	<b>100%</b>	<b>8,062</b>	<b>100%</b>	<b>221,637</b>	<b>100%</b>

Source: PNGL

In terms of market shares by connections, SSE Airtricity (the incumbent supplier) retains a significant share of the domestic and small I&C market of currently 76.8%.

<sup>17</sup> The domestic and small I&C sector relates to any customers using less than 73,200 kWh per annum.

The table below shows the market shares for each supplier within the medium and large I&C sector (i.e. I&Cs with consumption over 73,200 kWh per annum) in the Greater Belfast area at the end of March 2020. The corresponding graph shows the change in market shares by supplier within the same sector over the last eighteen months.

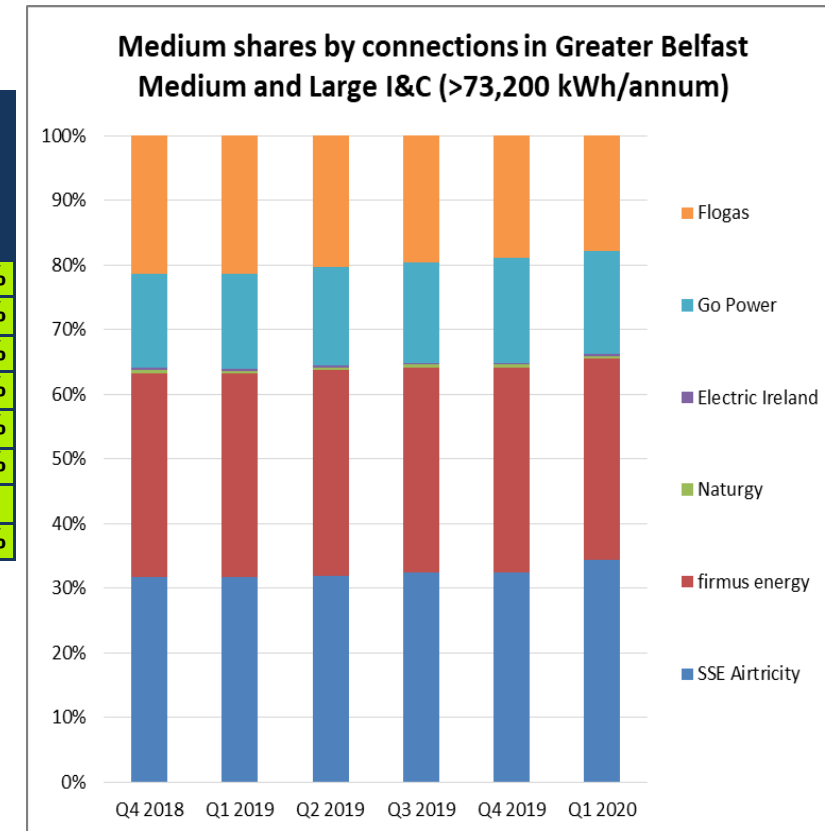
**Table 14 Medium and large I&C<sup>18</sup> market shares by connections**

End of Q1 2020

Supplier	I&C 73,200 to 732,000 kWh		I&C 732,001 to 2,196,000 kWh		I&C > 2,196,000 kWh		Total for Medium and Large I&C	
SSE Airtricity	981	34.6%	90	32.0%	37	31.6%	1,108	34.3%
firmus energy	877	31.0%	95	33.8%	34	29.1%	1,006	31.2%
Naturgy	12	0.4%	-	0.0%	3	2.6%	15	0.5%
Electric Ireland	-	0.0%	-	0.0%	8	6.8%	8	0.3%
Go Power	413	14.6%	69	24.6%	35	29.9%	517	16.0%
Flogas	549	19.4%	27	9.6%	-	0.0%	576	17.8%
<b>Total</b>	<b>2,832</b>	<b>100%</b>	<b>281</b>	<b>100%</b>	<b>117</b>	<b>100%</b>	<b>3,230</b>	<b>100%</b>

Source: PGNL

Competition in the medium and large I&C market is more active in the Greater Belfast area. At the end of Q1 2020, SSE and firmus continue to have the majority share of the medium and large I&C market, with 34.3% and 31.2% respectively. Out of the six active suppliers at the end of Q1 2020, based on connections, four of these have market shares in excess of 15% of the total I&C market.



<sup>18</sup> The medium and large I&C sector relates to any customers with annual consumption that is greater than or equal to 73,200 kWh per annum.

**Gas shares by consumption<sup>19</sup>**

This section provides information on the consumption, by supplier, in the Greater Belfast area during Q1 2020. The table below shows the market shares for each supplier within the domestic and small I&C sector in the Greater Belfast area.

**Table 15 Domestic and small I&C<sup>20</sup> market shares by consumption**  
**Q1 2020**

Supplier	Total for Domestic and Small I&C Sector	
	(MWh)	% share
SSE Airtricity	824,413	74.8%
firmus energy	259,758	23.6%
Naturgy	37	0.003%
Go Power	7,527	0.7%
Flogas	10,519	1.0%
<b>Total</b>	<b>1,102,254</b>	<b>100%</b>

Source: PNGL

SSE Airtricity has retained the majority of the domestic and small I&C market share in the Greater Belfast area. Based on consumption their percentage market share in Q1 2020 was 74.8% compared with 73.3% in the same period last year. firmus energy's market share by consumption for the period Q2 2020 is 23.6% (24.6% for the same period the year previous).

The market share of the remaining suppliers based on consumption levels continues to be minimal as they are not active in the domestic market and supply only to a limited number of small I&C customers.

<sup>19</sup> Gas consumption is presented in this QTR in MWh.

<sup>20</sup> The domestic and small I&C sector relates to any customers using less than 73,200 kWh per annum.

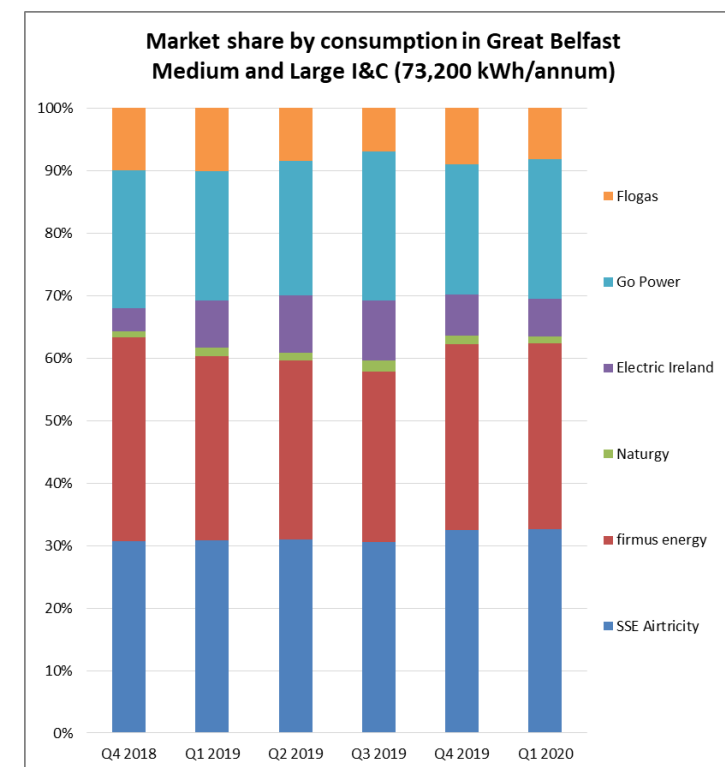
The table below shows the market shares for each supplier within the medium and large I&C sector (i.e. those using at least 73,200 kWh per annum) in the Greater Belfast area during Q1 2020. The corresponding graph shows the change in market shares by supplier within the same sector over the last eighteen months.

**Table 16 Medium and large I&C<sup>21</sup> market shares by consumption**

Q1 2020

Supplier	I&C 73,200 to 732,000 kWh		I&C 732,001 to 2,196,000 kWh		I&C > 2,196,000 kWh		Total for Medium and Large I&C	
	(MWh)	% share	(MWh)	% share	(MWh)	% share	(MWh)	% share
SSE Airtricity	74,854	31.9%	36,572	30.4%	108,052	33.9%	219,477	32.6%
firmus	78,743	33.6%	43,973	36.6%	77,478	24.3%	200,194	29.7%
Naturgy	652	0.3%	-	0.0%	7,282	2.3%	7,934	1.2%
Electric Ireland	-	0.0%	-	0.0%	40,466	12.7%	40,466	6.0%
Go Power	36,834	15.7%	28,897	24.0%	84,739	26.6%	150,470	22.4%
Flogas	43,324	18.5%	10,826	9.0%	626	0.2%	54,776	8.1%
<b>Total</b>	<b>234,406</b>	<b>100%</b>	<b>120,267</b>	<b>100%</b>	<b>318,642</b>	<b>100%</b>	<b>673,316</b>	<b>100%</b>

Source: PNGL



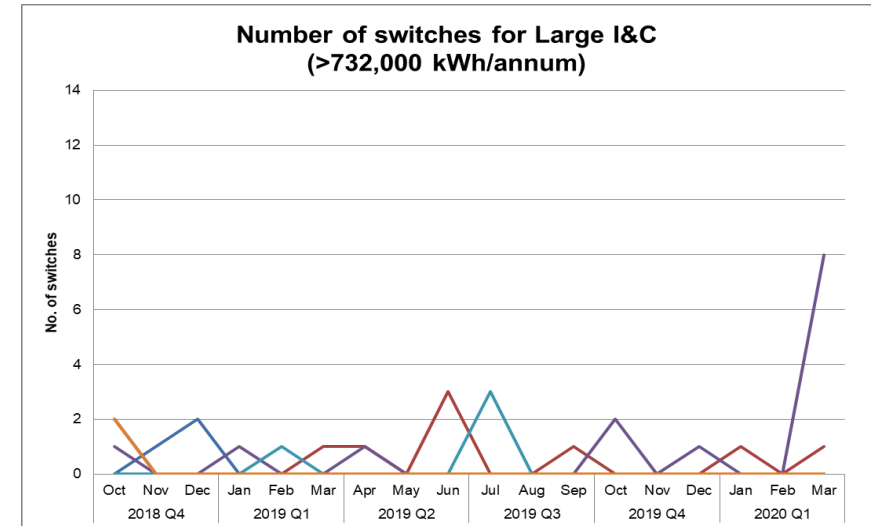
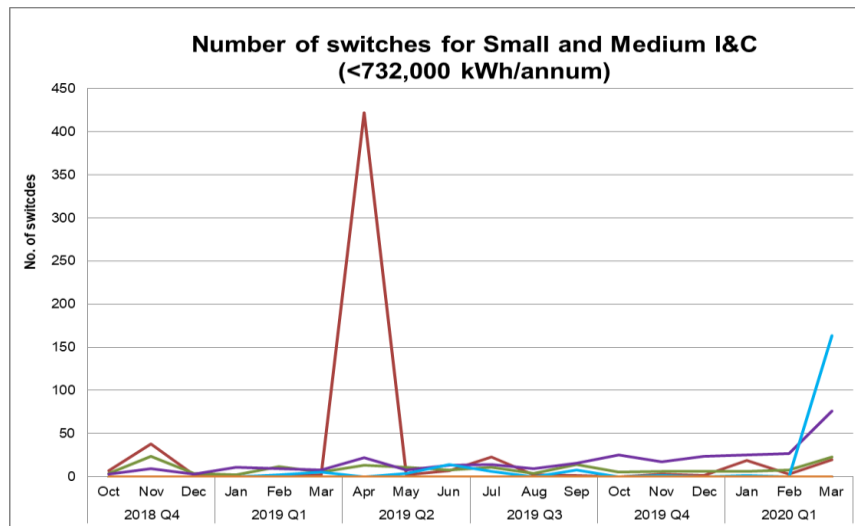
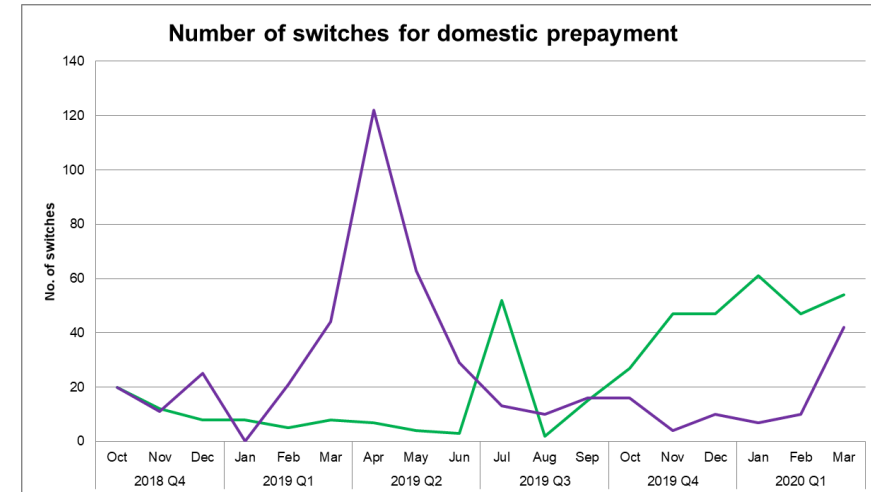
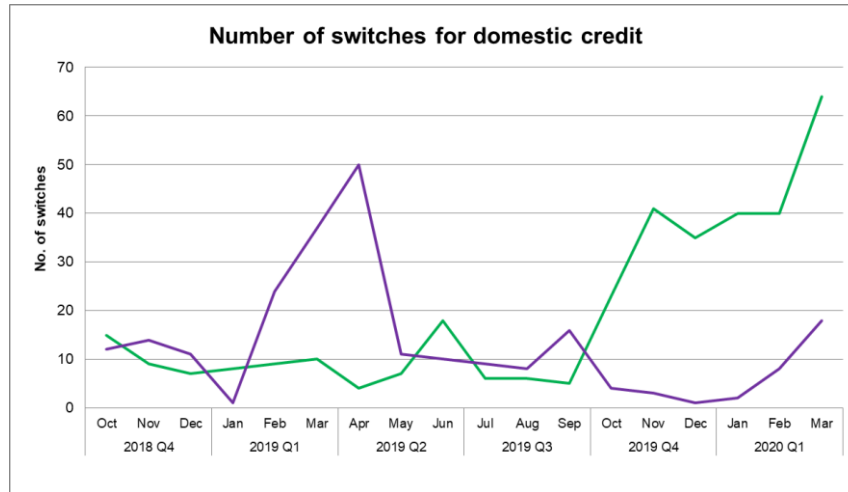
Market share by consumption fluctuates throughout the year due to the movement of customers between suppliers, and also due to the amount of gas consumed by each customer during different seasons (as gas usage can be weather dependent for many, but not all, customers).

Go Powers market share by consumption in the medium and large I&C market has increased from 20.8% in Q4 2019 to 22.4% in Q1 2020. SSE Airtricity and firmus energy both have the majority share by consumption in the medium and large I&C market with 32.6% and 29.7% respectively.

<sup>21</sup> The medium and large I&C sector relates to any customers with annual consumption that is greater than or equal to 73,200 kWh per annum.

## 4.2 Market activity in the Greater Belfast area

The line charts below reflect the number of switching gains per market sector in the Greater Belfast area. The switching gains are displayed by supplier; however the supplier names have been anonymised. Note that prepayment switches, within the domestic sector, include switches back to the previous supplier in cases where the customer has not taken the required action to complete their switch.



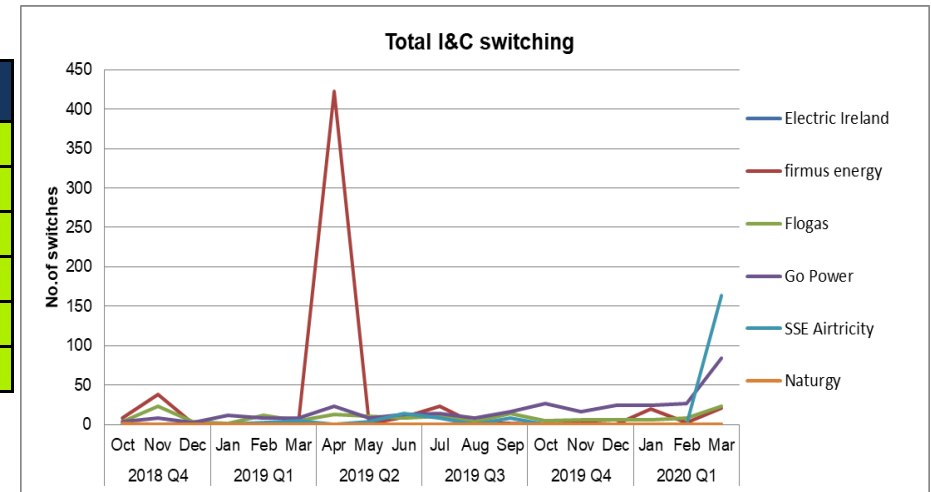
There are only two active suppliers in the domestic market, however there were three times the number of domestic switches during Q1 2020 when compared to the previous quarter. The I&C graphs above represent the split between the small and medium I&C customers (i.e. customers consuming less than 732,000 kWh per annum) and large I&C consumers (i.e. consuming more than 732,000 kWh per annum).

The table below shows market activity through the number of customer switches on a quarterly basis in the Greater Belfast gas market and the associated percentage switching rate. The switching rate percentages are calculated using the number of quarterly switches divided by the number of customers at the end of the quarter in the relevant market.

**Table 17 Quarterly market activity in the Greater Belfast area**

Period	Domestic Switching		I&C Switching		Total Switching	
2018 Q4	188	0.1%	102	0.9%	290	0.1%
2019 Q1	175	0.1%	60	0.5%	235	0.1%
2019 Q2	328	0.2%	529	4.7%	857	0.4%
2019 Q3	158	0.1%	112	1.0%	270	0.1%
2019 Q4	259	0.1%	91	0.8%	349	0.2%
2020 Q1	399	0.2%	382	3.4%	781	0.4%

Source: PNGL

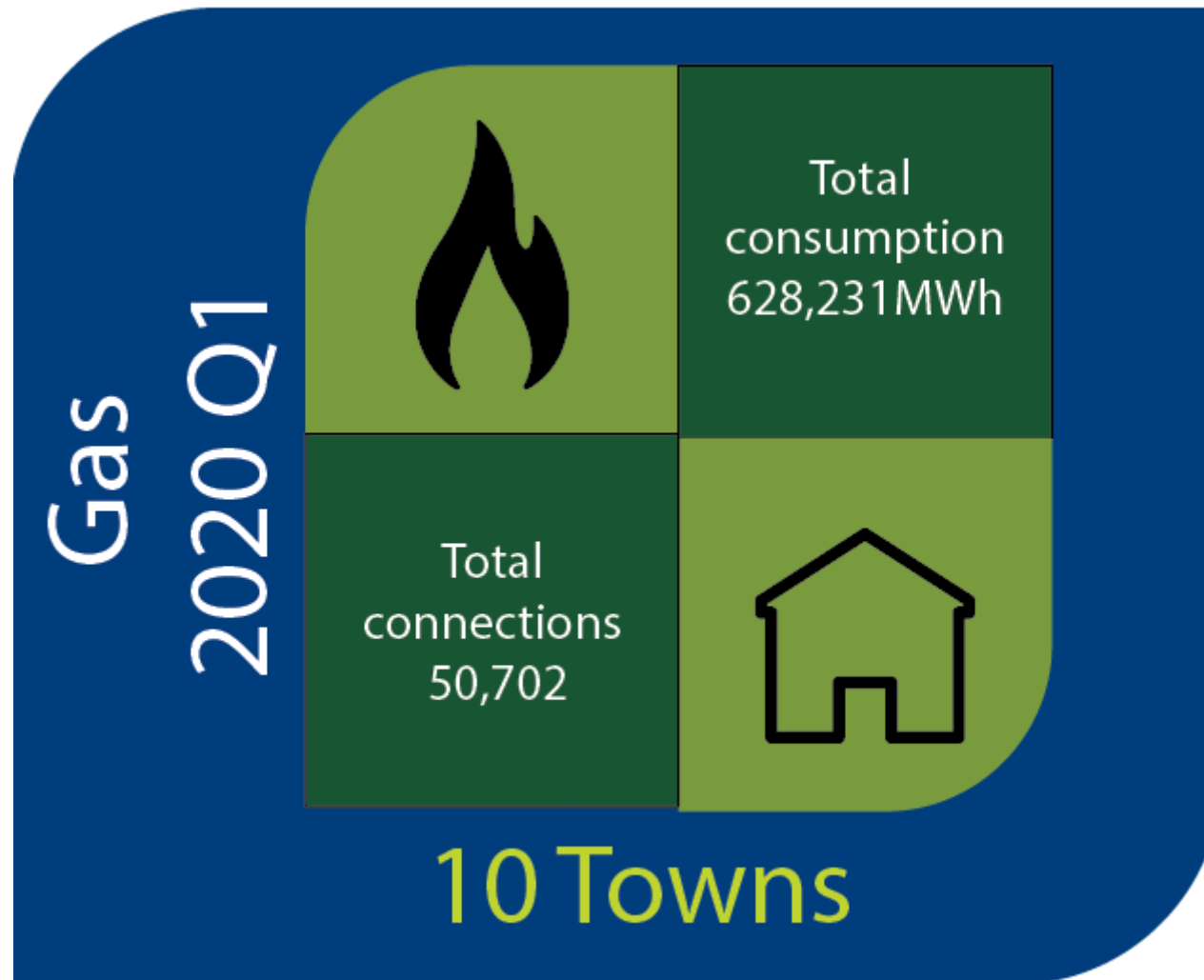


The graph to the right represents the total number of switches completed on a quarterly basis, split by the domestic and I&C markets. The graph shows that the overall level of switching has been consistently low over the last year.

There was a notable increase in both the domestic and I&C switching for the period Q1 2020. Domestic switching saw an increase from 259 to 399 switches, while I&C switches increased by 291 from 91 to 382 for the same period.

## 5 Gas in the Ten Towns area (FeDL)

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## 5.1 Connections and consumption in the Ten Towns area

The table below shows gas connection numbers in the Ten Towns area at the end of March 2020 and the consumption in this area during January to March 2020.

**Table 18 Gas connections and consumption per market segment in the Ten Towns area**

Q1 2020				
Market segment	Number of connections	% share of connections in sector	Consumption (MWh) <sup>22</sup>	% share of consumption in sector
Domestic prepayment	40,091	81.1%	159,471	77.4%
Domestic credit	7,833	15.9%	46,674	22.6%
I&C < 73,200 kWh	1,508	3.1%		
<b>Total Domestic and Small I&amp;C<sup>23</sup></b>	<b>49,432</b>	<b>100%</b>	<b>206,145</b>	<b>100%</b>
I&C 73,200 to 732,000 kWh	1,023	80.6%	91,579	21.7%
I&C 732,001 to 2,196,000 kWh	160	12.6%	67,302	15.9%
I&C > 2,196,000 kWh	87	6.9%	263,205	62.4%
<b>Medium &amp; Large I&amp;C<sup>24</sup></b>	<b>1,270</b>	<b>100%</b>	<b>422,086</b>	<b>100.0%</b>
<b>Total</b>	<b>50,702</b>		<b>628,231</b>	

Source: feDL

At the end of March 2020, the domestic and small I&C connections represent 97.5% of the total connections and 32.8% of consumption. The remaining 2.5% are medium and large I&C connections and represent 67.2% of total consumption in this area.

Within the domestic sector, 83.7% of the domestic connections use prepayment meters and 16.3% use credit meters to pay for their gas.

The charts on the following page show the numbers of gas connections in the Ten Towns area at the end of March 2020 and the consumption in this area during January to March 2020

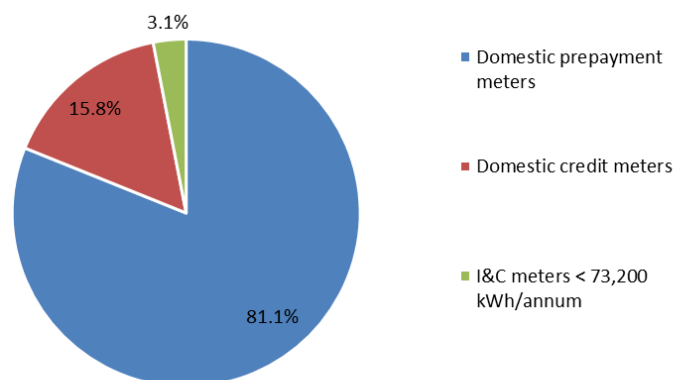
<sup>22</sup> Gas consumption is presented in this QTR in MWh. It is important to note that gas consumption was presented in Therms in the QTRs for 2015 and previous years.

<sup>23</sup> The domestic and small I&C sector relates to any customers using less than 73,200 kWh per annum. The consumption information for domestic credit and small I&C are combined as this information is not available to us with a full split.

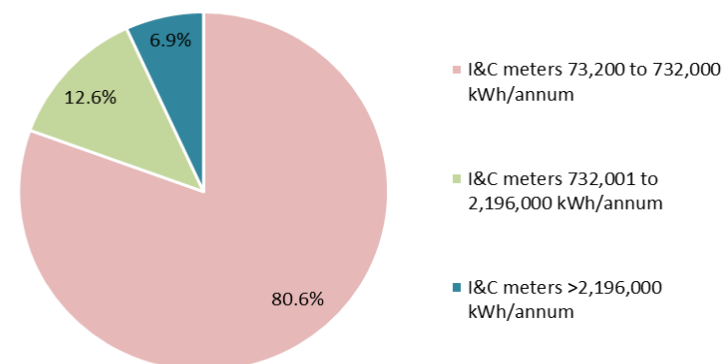
<sup>24</sup> The medium and large I&C sector relates to any customers with annual consumption that is greater than or equal to 73,200 kWh per annum.



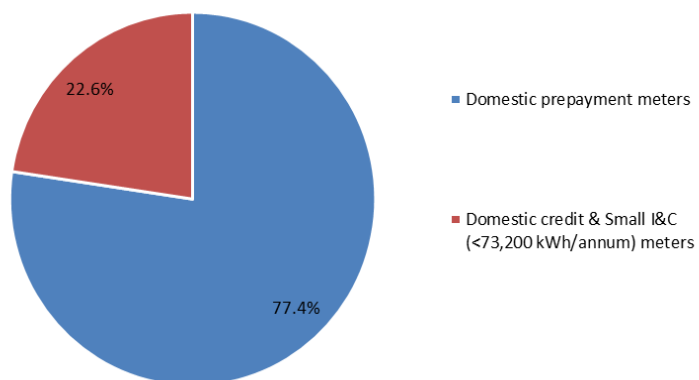
**Gas connections in Ten Towns  
Domestic and Small I&C (<73,200 kWh/annum)**



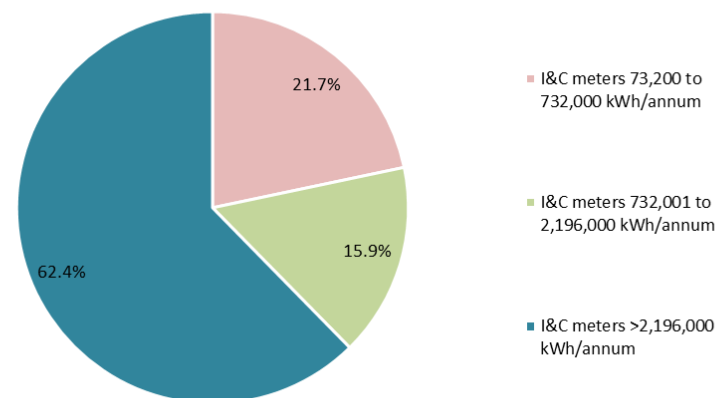
**Gas connections in Ten Towns  
Medium and Large I&C (>73,200 kWh/annum)**



**Gas consumption in Ten Towns  
Domestic and Small I&C (<73,200 kWh)**



**Gas consumption in Ten Towns  
Medium and Large I&C (>73,200 kWh/annum)**



## 5.2 Gas market shares in the Ten Towns area

This section provides information on the connection numbers and consumption, by supplier, in the Ten Towns area. The market shares in terms of connections are as at the end of March 2020 and the market shares in terms of consumption are for the period January to March 2020.

Competition opened in the Ten Towns large I&C market (>732,000 kWh per annum) in October 2012. The remainder of the market opened to competition in April 2015. There were four suppliers in the domestic and small I&C sector during Q1 2020, although only one supplier was active in the domestic market (the incumbent supplier). In the medium and large I&C market there were six active suppliers.

### Gas shares by connections numbers

The table below shows the market shares for each supplier within the domestic and small I&C sector in the Ten Towns area.

**Table 19 Domestic and small I&C<sup>25</sup> market shares by connections**

End of Q1 2020

Supplier	Domestic prepayment		Domestic credit		I&C < 73,200 kWh		Total for Domestic and Small I&C	
SSE Airtricity	0	0%	0	0%	93	6.2%	93	0.2%
firmus energy	40,091	100%	7,833	100%	1,000	66.3%	48,924	99.0%
Go Power	0	0%	0	0%	116	7.7%	116	0.2%
Flogas	0	0%	0	0%	299	19.8%	299	0.6%
<b>Total</b>	<b>40,091</b>	<b>100%</b>	<b>7,833</b>	<b>100%</b>	<b>1,508</b>	<b>100%</b>	<b>49,432</b>	<b>100%</b>

Source: feDL

firmus energy, the incumbent supplier, is the only domestic supplier in the Ten Towns area. In terms of market share by connections, firmus energy retains the majority of the small I&C market with 66.3% share at the end of Q1 2020. The competing suppliers in the small I&C market, SSE Airtricity, Go Power and Flogas have been steadily increasing their market shares since entering the I&C market. At the end of Q1 2020, the collective market share of these three suppliers was 33.7%.

<sup>25</sup> The domestic and small I&C sector relates to any customers using less than 73,200 kWh per annum.

The following table shows the market shares for each supplier within the medium and large I&C sector (i.e. I&Cs with consumption over 73,200 kWh per annum) in the Ten Towns area at the end of Q1 2020. The corresponding graph shows the change in market shares by supplier within the same sector over the last eighteen months.

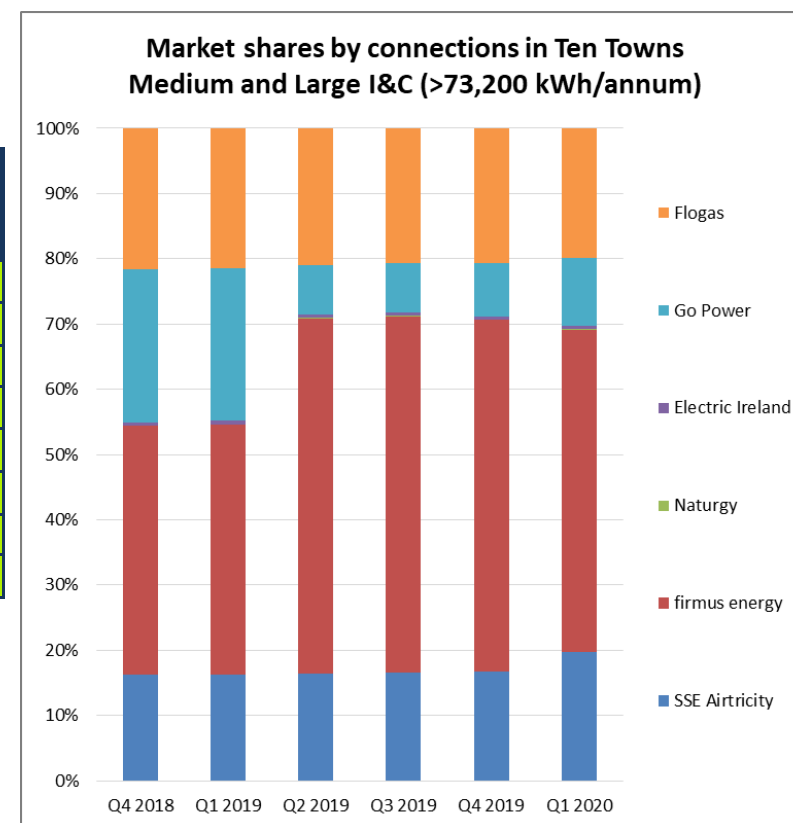
**Table 20 Medium and large I&C<sup>26</sup> market shares by connections**

End of Q1 2020

Supplier	I&C 73,200 to 732,000 kWh		I&C 732,001 to 2,196,000 kWh		I&C > 2,196,000 kWh		Total for Medium and Large I&C	
SSE Airtricity	187	18.3%	40	25.0%	23	26.4%	250	19.7%
firmus energy	504	49.3%	82	51.3%	42	48.3%	628	49.5%
Naturgy	0	0.0%	0	0%	1	1.2%	1	0.1%
Go Power	97	9.5%	23	14.5%	12	13.8%	132	10.4%
Flogas	235	23.0%	15	9.4%	3	3.6%	253	19.9%
Electric Ireland	0	0.0%	0	0.6%	6	6.9%	6	0.5%
<b>Total</b>	<b>1,023</b>	<b>100%</b>	<b>160</b>	<b>100%</b>	<b>87</b>	<b>100%</b>	<b>1,270</b>	<b>100%</b>

Source: feDL

Competing suppliers are more active in the medium and large I&C market than the small I&C market in the Ten Towns area.



Overall in the medium and large sector market shares of SSE Airtricity, Flogas and Go Power were 19.7%, 19.9% and 10.4% respectively at the end of March 2020. The market share of firmus energy, the incumbent supplier, stands at 49.5%. This is an increase from 38.13% when compared to the same period in 2019.

<sup>26</sup> The medium and large I&C sector relates to any customers with annual consumption that is greater than or equal to 73,200 kWh per annum.

**Gas shares by consumption (MWh<sup>27</sup>)**

This section provides information on the consumption, by supplier, in the Ten Towns area. The market shares in terms of consumption are for the period from January to March 2020.

**Table 21 Domestic and small I&C<sup>28</sup> market shares by consumption**

Q1 2020		
Supplier	Total for Domestic and Small I&C Sector	
	(MWh)	% share
SSE Airtricity	796	0.4%
firmus energy	200,757	97.4%
Go Power	1,285	0.6%
Flogas	3,307	1.6%
<b>Total</b>	<b>206,145</b>	<b>100%</b>

Source: feDL

As firmus energy is the only supplier in the domestic market they hold the large majority of the market share by consumption in the domestic and small I&C sector.

The other competing suppliers in the small I&C section of this market (SSE Airtricity, Go Power and Flogas) have been active since Q3 2015. During Q1 2020 their combined market share in terms of consumption in the domestic and small I&C market was 2.6%, down from 3.7% when compared to the same quarter last year.

<sup>27</sup> Gas consumption is presented in this QTR in MWh. It is important to note that gas consumption was presented in Therms in the QTRs for 2015 and previous years.

<sup>28</sup> The domestic and small I&C sector relates to any customers using less than 73,200 kWh per annum.

The table below shows the market shares for each supplier within the medium and large I&C sector (I&Cs using more than 73,200 kWh per annum) in the Ten Towns area during Q1 2020.

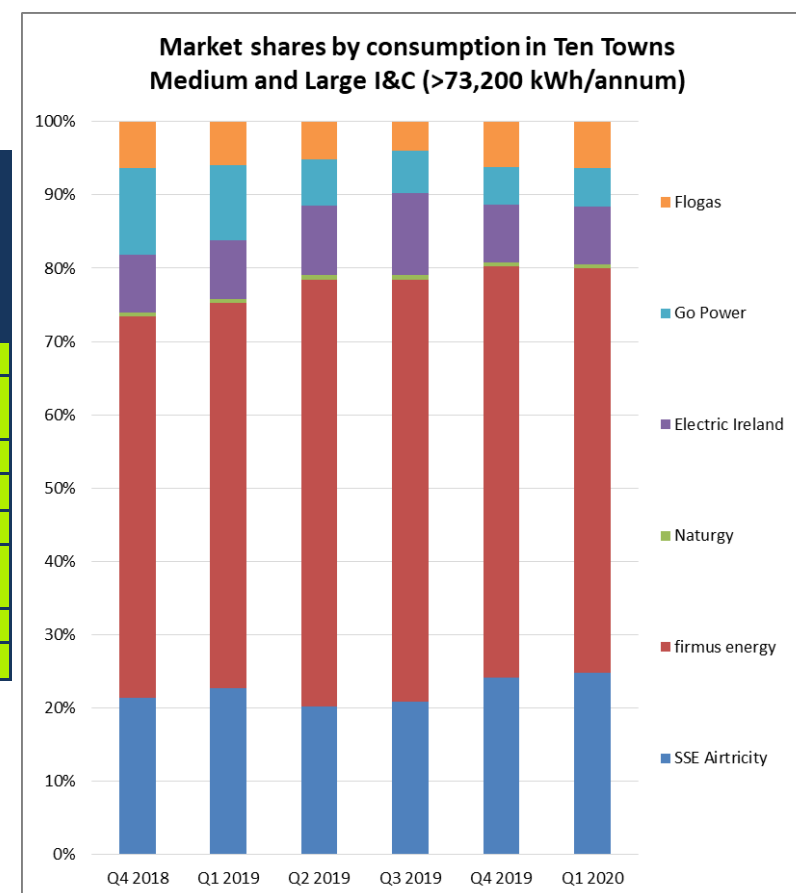
**Table 22 Medium and large I&C<sup>29</sup> market shares by consumption**

Q1 2020

Supplier	I&C 73,200 to 732,000 kWh		I&C 732,001 to 2,196,000 kWh		I&C > 2,196,000 kWh		Total for Medium and Large I&C	
	(MWh)	% share	(MWh)	% share	(MWh)	% share	(MWh)	% share
SSE Airtricity	16,794	18.3%	17,246	25.6%	70,478	26.8%	104,519	24.8%
firmus energy	50,594	55.3%	38,677	57.5%	143,660	54.6%	232,930	55.2%
Naturgy	-	0.0%	-	0.0%	2,497	1.0%	2,497	0.6%
Go Power	6,534	7.1%	6,285	9.3%	9,031	3.4%	21,850	5.2%
Flogas	17,657	19.3%	5,094	7.6%	4,191	1.6%	26,943	6.4%
Electric Ireland	-	0.0%	-	0.0%	33,348	12.7%	33,348	7.9%
<b>Total</b>	<b>91,579</b>	<b>100%</b>	<b>67,302</b>	<b>100%</b>	<b>263,205</b>	<b>100%</b>	<b>422,086</b>	<b>100%</b>

Source: feDL

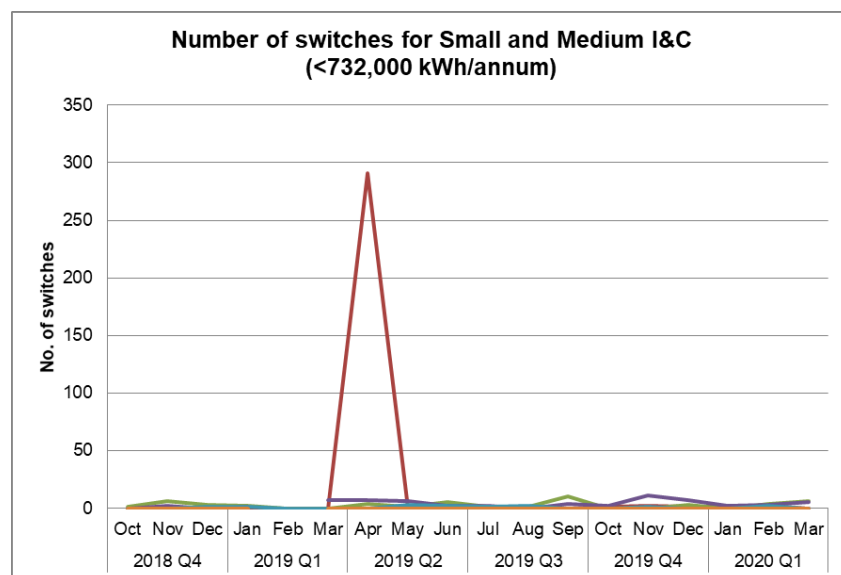
In terms of market share by consumption, firmus energy retains the largest share of the medium and large I&C sector. At the end of Q1 2020, firmus energy has 55.2% share of this market sector, which is an increase from 52.6% in Q4 2019.



<sup>29</sup> The medium and large I&C sector relates to any customers with annual consumption that is greater than or equal to 73,200 kWh per annum.

### 5.3 Market activity in the Ten Towns area

The line graphs below reflect the number of switching gains in the I&C market sector in the Ten Towns area. The switching gains are displayed by supplier; however the supplier names have been anonymised. There is no information provided on domestic switching in the Ten Towns area as there are no competing suppliers in the domestic market.



These line graphs represent the split between the price-regulated and non price-regulated sectors in the Ten Towns.

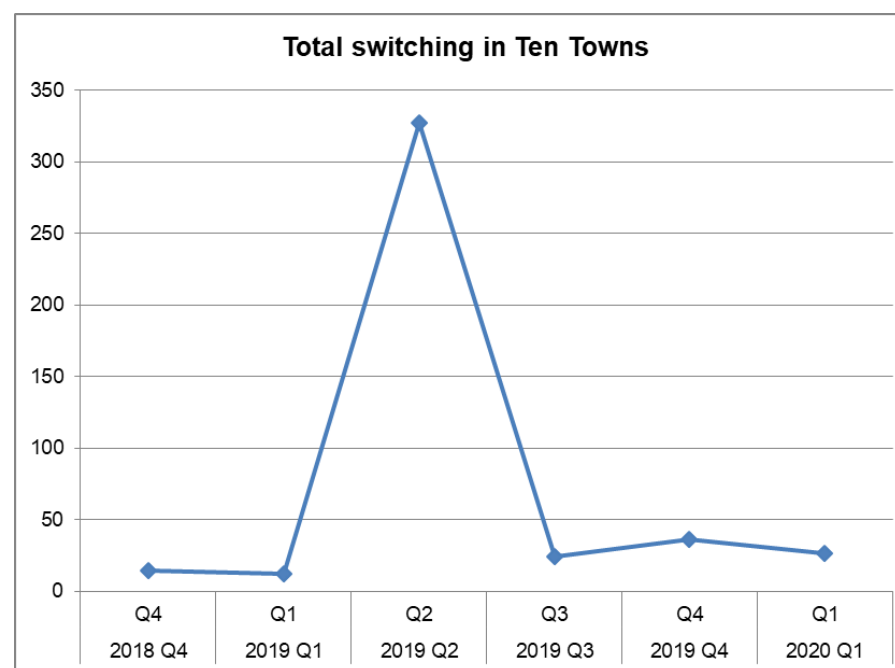
The table below shows market activity through the number of switches on a quarterly basis in the Ten Towns gas market and the associated percentage switching rate. The switching rate percentages are calculated using the number of quarterly switches divided by the number of customers at the end of the quarter in the relevant market.

**Table 23 Market activity in the Ten Towns area**

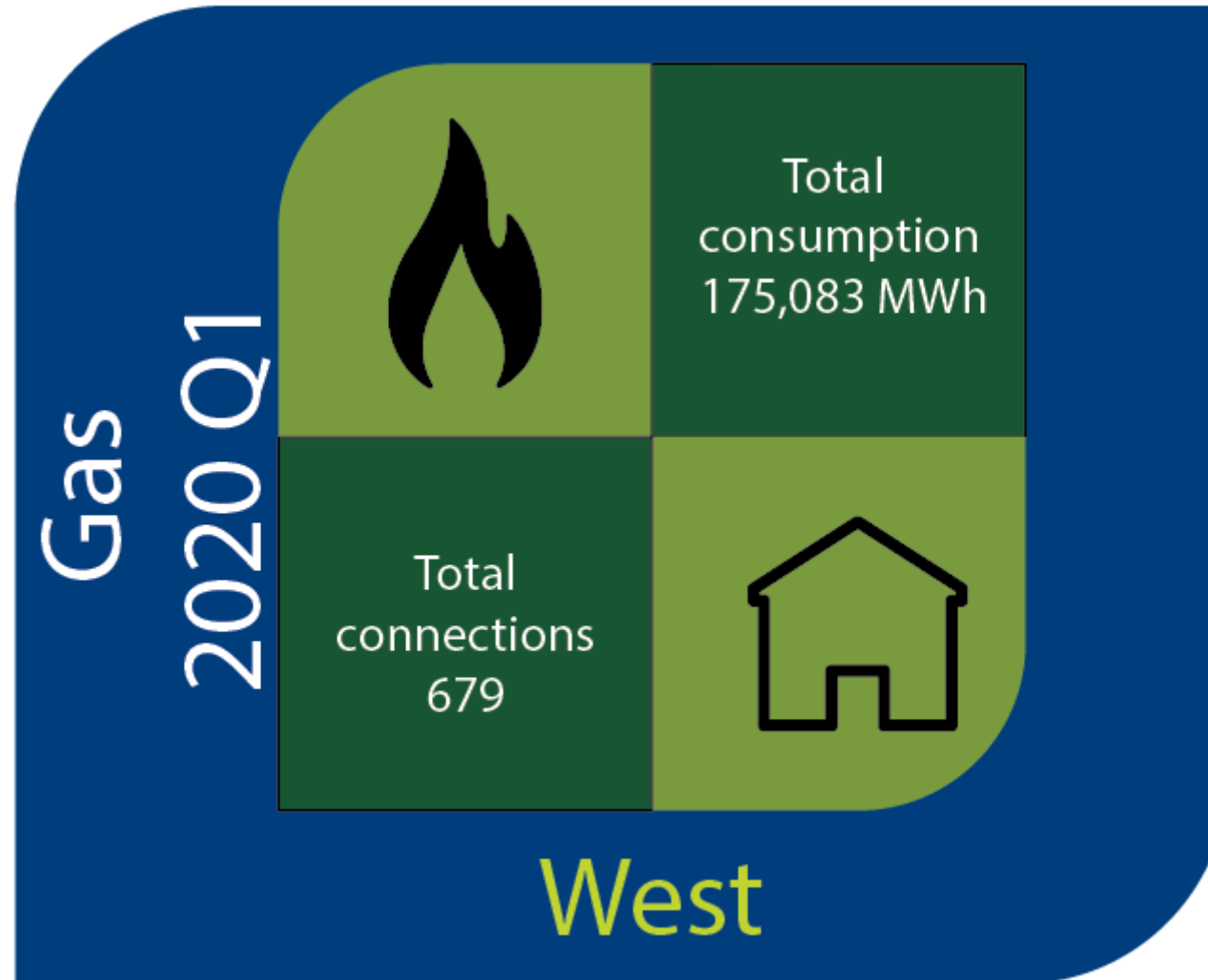
Quarter	Number of switches	Switching rate (%)
2018 Q4	14	0.5%
2019 Q1	12	0.5%
2019 Q2	327	12.1%
2019 Q3	24	0.9%
2019 Q4	36	1.3%
2020 Q1	26	0.9%

Source: feDL

The overall level of switching has been consistently low in the Ten Towns however there was an increase in switches within the I&C sector in this quarter which is shown in the graph below.



## 6 Gas in the West Area (SGN NG)



## 6.1 Connections and consumption in the West area

The table below shows gas connection numbers in the West area at the end of March 2020 and the consumption in this area during January to March 2020.

**Table 24 Gas connections and consumption per market segment in the West area**

Q1 2020				
Market segment	Number of connections	% share of connections in sector	Consumption (MWh) <sup>30</sup>	% share of consumption in sector
Domestic prepayment	546	82.9%	1,955	78.8%
Domestic credit	102	15.5%	528	21.2%
I&C < 73,200 kWh	11	1.7%		
<b>Total Domestic and Small I&amp;C<sup>31</sup></b>	<b>659</b>	<b>100%</b>	<b>2,483</b>	<b>100%</b>
I&C 73,200 to 732,000 kWh	7	35.0%	516	0.3%
I&C 732,001 to 2,196,000 kWh	3	15.0%	766	0.4%
I&C > 2,196,000 kWh	10	50.0%	171,318	99.3%
<b>Medium &amp; Large I&amp;C<sup>32</sup></b>	<b>20</b>	<b>100%</b>	<b>172,600</b>	<b>100%</b>
<b>Total</b>	<b>679</b>		<b>175,083</b>	

Source: SGN NG

At the end of March 2020, the domestic and small I&C connections represent 97.1% of the total connections and 1.4% of consumption. The remaining 2.9% are medium and large I&C connections and represent 98.6% of total consumption in this area. Within the domestic sector, 84.3% use prepayment meters and 15.7% use credit meters to pay for their gas.

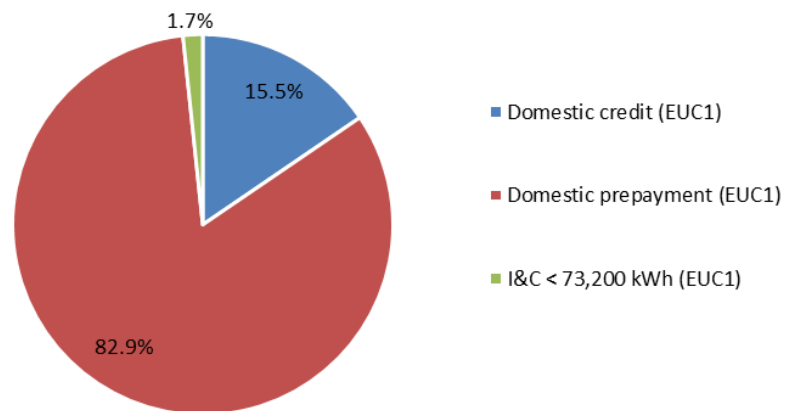
There are now 5 active suppliers in the West area, namely SSE Airtricity Gas NI (as the commissioning domestic supplier), with Electric Ireland, firmus energy, Flogas and Go Power active in the I&C market.

<sup>31</sup> The domestic and small I&C sector relates to any customers using less than 73,200 kWh per annum. The consumption information for domestic credit and small I&C are combined as this information is not available to us with a full split.

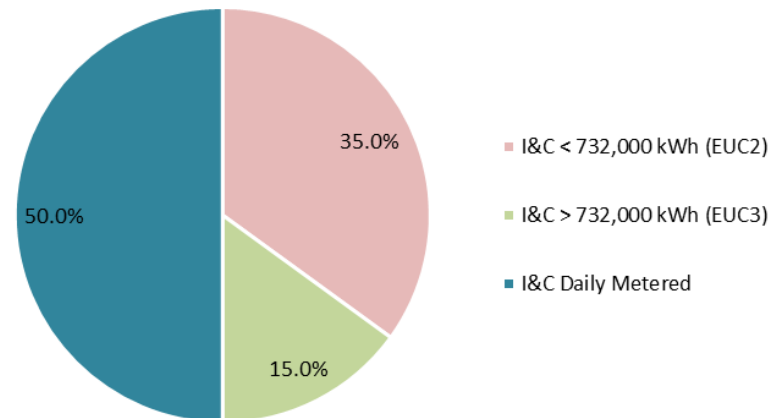
<sup>32</sup> The medium and large I&C sector relates to any customers with annual consumption that is greater than or equal to 73,200 kWh per annum.



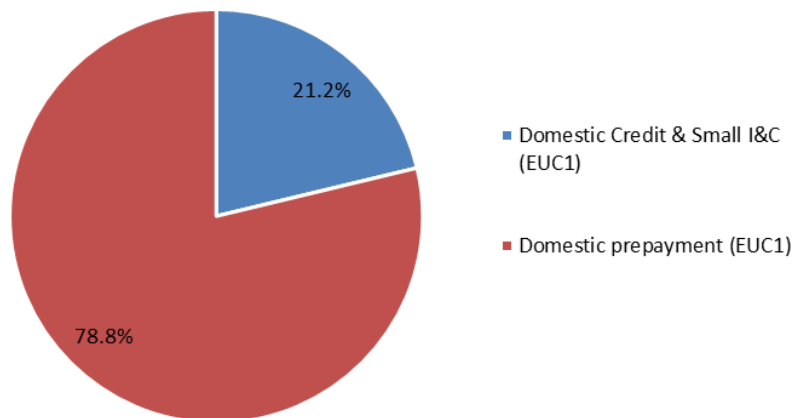
**Gas connections in West  
Domestic and Small I&C (<73,200 kWh/annum)**



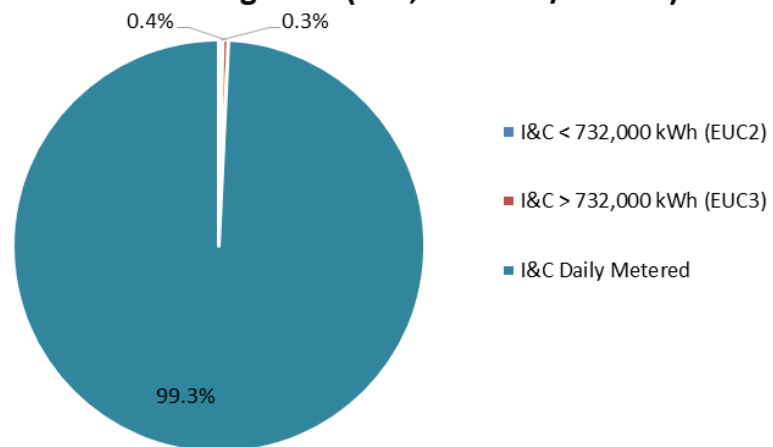
**Gas connections in West  
Medium and Large I&C (>73,200 kWh/annum)**



**Gas consumption in West  
Domestic and Small I&C (<73,200 kWh/annum)**



**Gas consumption in West  
Medium and Large I&C (>73,200 kWh/annum)**

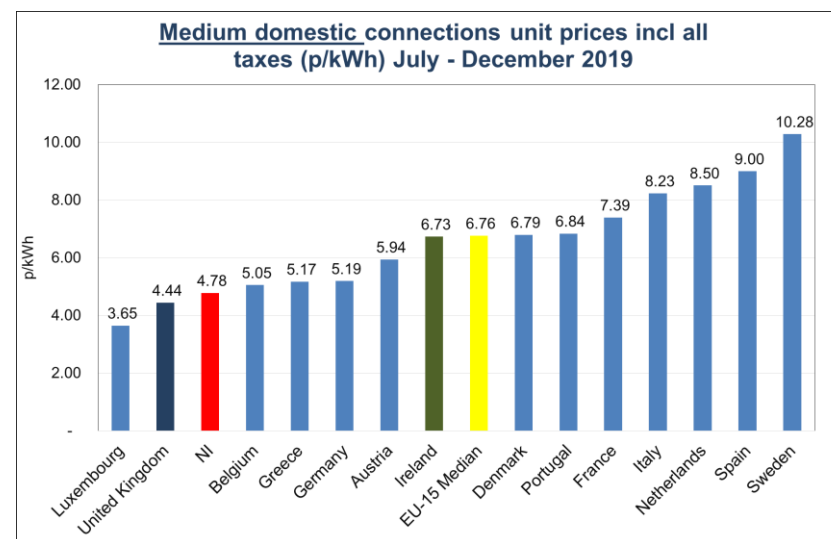


# 7 Gas prices

## 7.1 Comparison against EU prices

The gas prices section, also follows the Eurostat format and methodology (as outlined in section 3.4 electricity prices). As a result the average prices for NI are comparable with prices in other EU countries (those published in BEIS's Quarterly Energy Prices reports<sup>33</sup> and Eurostat data base<sup>34</sup>) once these figures have been converted to GBP.

The pricing data detailed in this QTR is for the semester July – December 2019 (S2). In the domestic graph show below, we use unit prices which include Climate Change Levy (CCL) and include VAT, as this reflects the final prices paid by domestic customers. The medium sized domestic customers (annual consumption between 5,557 - 55,557 kWh) have been selected for the purpose of analysis, as this consumption category reflects the majority of domestic customers in NI.



Source: Eurostat and NI gas suppliers collated by UR

The NI unit price is the average pence per kWh for medium customers for the Greater Belfast, Ten Towns and West network areas. The NI domestic gas prices are slightly higher than the rest of the UK but still rank among the lowest in the EU. The NI gas prices is less than Rol and considerably less than the EU median. It should be noted that the vast majority of NI domestic gas connections are customers of the relevant network incumbent suppliers and are therefore subject to their regulated tariffs.

During the period illustrated in the graph (Semester 2: July – December 2019), the regulated tariff for Ten Towns was reviewed. A price decrease was announced by firmus energy in the Ten Towns on 1<sup>st</sup> October 2019, further detail on these are available in

<sup>33</sup> <https://www.gov.uk/government/collections/quarterly-energy-prices>

<sup>34</sup> <http://ec.europa.eu/eurostat/web/energy/data/database>

the UR tariff review briefing notes<sup>35</sup>. The table below illustrates the regulated tariffs for S2 2019 period.

**Table 25 Regulated Gas Supply Tariffs**

<b>01 October to 30 September</b>	<b>Greater Belfast SSE Airtricity</b>	<b>Ten Towns firmusenergy</b>
Domestic Regulated Tariff Usage for first 2,000 kWh	6.508 p/kWh	8.001 p/kWh
Domestic Regulated Tariff Usage >2,000 kWh	4.023 p/kWh	5.395 p/kWh
<b><i>Following Regulated Tariff Reviews:</i></b>		
<b>01 October to Present</b>	<b>Greater Belfast SSE Airtricity</b>	<b>Ten Towns firmusenergy</b>
Domestic Regulated Tariff Usage for first 2,000 kWh	6.508 p/kWh	7.300 p/kWh
Domestic Regulated Tariff Usage >2,000 kWh	4.023 p/kWh	4.920 p/kWh

<sup>35</sup> Firmus energy (Supply) Ltd March 2018 UR tariff review for the Ten Towns is available [here](#). Latest SSE Airtricity Gas Supply (NI) Ltd UR tariff review for Greater Belfast is available [here](#).

# Glossary

CCL	The Climate Change Levy (CCL) is a tax on electricity, gas and solid fuels delivered to I&C consumers. Its objective is to encourage businesses to reduce their energy consumption or use energy from renewable sources. The rate changes every year.
CoS	Change of supplier
EU	European Union
Eurostat	Statistical office of the EU. Its task is to provide the EU with statistics at European level that enable comparisons between countries and regions
feDL	firmus energy (Distribution) Limited
firmus energy	firmus energy (Supply) Limited
GB	Great Britain
GBP	Great British Pound
I&C	Industrial and Commercial
kWh	Kilowatt hour. Unit of energy equivalent to one kilowatt (1kW) of power expended for one hour (1h) of time. 1,000kWh = 1MWh. 1,000MWh = 1GWh.
NI	Northern Ireland
NIEN	Northern Ireland Electricity Networks
LEU	Large Energy Users
Ofgem	Office of the Gas and Electricity Markets
PNGL	Phoenix Natural Gas Limited
Q	Quarter. In this report, Q refers to the calendar year (i.e. Q1 refers to the quarter January-March).
QTRs	Quarterly Transparency Reports published by the UR at the end of the second month after each calendar

	quarter (at the end of Feb, May, Aug and Nov).
REMM	Retail Energy Market Monitoring
RoI	Republic of Ireland
SGN NG	SGN Natural Gas
S1	Semester 1
S2	Semester 2
UR	Utility Regulator
VAT	Value Added Tax
UK	United Kingdom

# Annex A: Supplier Entry to Retail Markets

The tables below set out the dates that each supplier entered the retail market sectors.

Electricity	
<b>Domestic</b>	Incumbent supplier: Power NI June 2010: SSE Airtricity June 2009: firmus supply June 2011: Budget Energy October 2011: Electric Ireland October 2015: Click Energy October 2015: Open Electric December 2016: Open Electric ceased supply October 2019: Go Power
<b>I&amp;C</b>	Incumbent supplier: Power NI July 1999: ESB Independent Energy (NI) t/a Electric Ireland August 1999: Energia January 2008: SSE Airtricity April 2009: firmus supply <sup>36</sup> July 2011: Budget Energy February 2012: VAYU (Naturgy as of 29 <sup>th</sup> November 2018) April 2012: Go Power October 2015: Click Energy April 2018: 3T Power October 2019: Energia supply business transferred to PowerNI

Gas: Greater Belfast Area <sup>37</sup>	
<b>Domestic</b>	Incumbent supplier since September 1996: SSE Airtricity <sup>38</sup> July 2010: firmus energy
<b>I&amp;C</b>	Incumbent supplier since September 1996: SSE Airtricity September 2008: firmus energy March 2009: Vayu (Naturgy as of 29 <sup>th</sup> November 2018) May 2013: Electric Ireland August 2014: Go Power December 2014: Flogas

Gas: Ten Towns Area <sup>39</sup>	
<b>Domestic</b>	Incumbent supplier since 2005: firmus
<b>I&amp;C</b>	Incumbent supplier since 2005: firmus January 2013: SSE Airtricity May 2015: Flogas June 2015: Go Power January 2017: Vayu (Naturgy as of 29 <sup>th</sup> November 2018) April 2017: Electric Ireland

Gas: West Area <sup>40</sup>	
<b>Domestic</b>	July 2017 Designated Commissioning Supplier: SSE Airtricity
<b>I&amp;C</b>	January 2017: Electric Ireland July 2017: SSE Airtricity January 2018: Flogas

<sup>36</sup> Note that firmus supply left the electricity market at the end of 2015.

<sup>37</sup> The Greater Belfast area is defined in Schedule 1 of the Phoenix Natural Gas Limited conveyance licence.

<sup>38</sup> Formerly Phoenix Supply Ltd (PSL).

<sup>39</sup> The Ten Towns area is defined in Schedule 1 of the firmus energy (Distribution) Limited conveyance licence.

<sup>40</sup> The West area is defined in Schedule 1 of the Scotia Gas Networks Northern Ireland Ltd (Distribution) Limited conveyance licence.