
B1 THE POST 2010 ENVIRONMENT AND THE LONGER TERM**Outline**

The company should expand on its assessment of the likely environment in which it will have to operate in the NIAMP3 period and beyond as set down in Section 1 of the company strategy.

The text should focus on explaining the company assessment. No formal tables are required although the company may wish to draw on or refer to numerical data in other prescribed tables. This part of the submission should be divided into four sections. This structure provides a framework for the company to explain its assessment of the post 2010 environment in its own way.

The post 2010 environment	
Section 1	Achievements to date compared with earlier plans
Section 2	Assessment of the post 2010 environment for the company
Section 3	Managing the key risks and uncertainties
Section 4	Achieving the right balance for customers

Section 1: Achievements to date compared with earlier plans

In scene setting for the business plan the company should set its achievements to date into context, covering both services to customers and maintaining the integrity of its systems and assets. When setting its achievements into context the company should refer back to its Strategic Business Plan (2007-2010).

Material differences between achievements and planned outputs should be explained. Material changes in company policy should be set down together with the reasons for the changes.

Section 2: Assessment of the post 2010 environment for the company

The company should expand on the summary included in part A and explain in more detail its assessment of the post 2010 environment relevant to the price control period.

Section 3: Managing the key risks and uncertainties

The key opportunities, risks and uncertainties need to be set down and their impact on the regulated business quantified. The company should explain how it intends to manage these whilst reducing the risks and uncertainties with the emphasis being on improving services to customers and delivering value for money.

Section 4: Achieving the right balance for customers

The company should set how and why it considers that its overall strategy for the NIAMP3 period achieves the right balance between services and bills for customers. Section B6 looks, in more detail, at the improvements in service that the company plans to deliver.

The company should set out how its strategy relates to the views expressed by specific groups such as business customers or low-income customers.

Reporter guidance

There is no specific guidance for this part.